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Except with respect to eligible investors in jurisdictions where such offer is permitted by law, nothing in this electronic transmission constitutes an offer or an invitation by or on behalf of HSBC Institutional Trust Services (Singapore) Limited (in its capacity as trustee of AA REIT), AIMS APAC REIT Management Limited (formerly known as AIMS AMP Capital Industrial REIT Management Limited), AA REIT, Standard Chartered Bank (Singapore) Limited or United Overseas Bank Limited to subscribe for or purchase any of the securities described therein, and access has been limited so that it shall not constitute in the United States or elsewhere a general solicitation or general advertising (as those terms are used in Regulation D under the Securities Act) or directed selling efforts (within the meaning of Regulation S under the Securities Act).

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PRELIMINARY PRICING SUPPLEMENT DATED 5 NOVEMBER 2019

Pricing Supplement

HSBC INSTITUTIONAL TRUST SERVICES (SINGAPORE) LIMITED

(in its capacity as trustee of AIMS APAC REIT (formerly known as AIMS AMP Capital Industrial REIT))

(Incorporated with limited liability in Singapore)

S\$750,000,000

Multicurrency Debt Issuance Programme

SERIES NO: 001

TRANCHE NO: 001

S\$[●] [●] Per Cent. Notes Due 2024

Issue Price: 100 per cent.

Standard Chartered Bank (Singapore) Limited

United Overseas Bank Limited

Principal Paying Agent and CDP Registrar

Deutsche Bank AG, Singapore Branch

One Raffles Quay

#16-00 South Tower

Singapore 048583

Non-CDP Paying Agent and Non-CDP Registrar

Deutsche Bank AG, Hong Kong Branch

Level 52, International Commerce Centre,

1 Austin Road West,

Kowloon, Hong Kong

The date of this Pricing Supplement is [●] 2019.

This Pricing Supplement relates to the Tranche of Notes referred to above.

This Pricing Supplement, under which the Notes described herein (the “**Notes**”) are issued, is supplemental to, and should be read in conjunction with, the Information Memorandum dated 30 November 2018 (the “**Information Memorandum**”) issued in relation to the S\$750,000,000 Multicurrency Debt Issuance Programme of HSBC Institutional Trust Services (Singapore) Limited (in its capacity as trustee of AIMS APAC REIT (formerly known as AIMS AMP Capital Industrial REIT)) (the “**Issuer**”). Terms defined in the Information Memorandum have the same meaning in this Pricing Supplement. The Notes will be issued on the terms of this Pricing Supplement read together with the Information Memorandum. The Issuer accepts responsibility for the information contained in this Pricing Supplement which, when read together with the Information Memorandum, contains all information that is material in the context of the issue and offering of the Notes.

This Pricing Supplement does not constitute, and may not be used for the purposes of, an offer or solicitation by anyone in any jurisdiction in which such offer or solicitation is not authorised or to any person to whom it is unlawful to make such offer or solicitation, and no action is being taken to permit an offering of the Notes or the distribution of this Pricing Supplement in any jurisdiction where such action is required.

Where interest, discount income, prepayment fee, redemption premium or break cost is derived from any of the Notes by any person who is not resident in Singapore and who carries on any operations in Singapore through a permanent establishment in Singapore, the tax exemption available for qualifying debt securities (subject to certain conditions) under the Income Tax Act, Chapter 134 of Singapore (the “**Income Tax Act**”) shall not apply if such person acquires such Notes using the funds and profits of such person's operations through a permanent establishment in Singapore. Any person whose interest, discount income, prepayment fee, redemption premium or break cost derived from the Notes is not exempt from tax (including for the reasons described above) shall include such income in a return of income made under the Income Tax Act.

There has been no material adverse change, or any development which is likely to lead to a material adverse change in the financial condition, business or assets of AA REIT or the Group, taken as a whole, since the date of the most recent audited consolidated accounts of AA REIT, or, as the case may be, the published unaudited consolidated half-yearly or quarterly accounts of AA REIT.

Notification under Section 309B of the Securities and Futures Act, Chapter 289 of Singapore: The Notes are prescribed capital markets products (as defined in the Securities and Futures (Capital Markets Products) Regulations 2018) and Excluded Investment Products (as defined in MAS Notice SFA 04-N12: Notice on the Sale of Investment Products and MAS Notice FAA-N16: Notice on Recommendations on Investment Products).

HSBC Institutional Trust Services (Singapore) Limited (in its capacity as trustee of AIMS APAC REIT (formerly known as AIMS AMP Capital Industrial REIT))

Signed: _____

Signed: _____

Authorised Signatory

Authorised Signatory

AIMS APAC REIT Management Limited (formerly known as AIMS AMP Capital Industrial REIT Management Limited) (in its capacity as manager of AIMS APAC REIT (formerly known as AIMS AMP Capital Industrial REIT))

Signed: _____

Director

The terms of the Notes and additional provisions relating to their issue are as follows:

1.	Series No.:	001
2.	Tranche No.:	001
3.	Currency:	Singapore dollars
4.	Principal Amount of Series:	S\$[●]
5.	Principal Amount of Tranche:	S\$[●]
6.	Denomination Amount:	S\$250,000
7.	Calculation Amount (if different from Denomination Amount):	Not applicable
8.	Issue Date:	[12] November 2019
9.	Redemption Amount	Denomination Amount
10.	Interest Basis:	Fixed Rate
11.	Interest Commencement Date:	[12] November 2019
12.	Fixed Rate Note	
	(a) Maturity Date:	[12] November 2024
	(b) Day Count Fraction:	Actual/365 (Fixed)
	(c) Interest Payment Date(s):	Interest will be payable semi-annually in arrear on [12] May and [12] November in each year
	(d) Initial Broken Amount:	Not applicable
	(e) Final Broken Amount:	Not applicable
	(f) Interest Rate:	[●] per cent. per annum
13.	Floating Rate Note	Not applicable
14.	Variable Rate Note	Not applicable
15.	Hybrid Note	Not applicable
16.	Zero Coupon Note	Not applicable
17.	Issuer's Redemption Option	No
	Issuer's Redemption Option Period (Condition 6(d)):	
18.	Noteholders' Redemption Option	No
	Noteholders' Redemption Option Period (Condition 6(e)):	

19.	Issuer's Purchase Option Issuer's Purchase Option Period (Condition 6(b)):	No			
20.	Noteholders' VRN Purchase Option Noteholders' VRN Purchase Option Period (Condition 6(c)(i)):	No			
21.	Noteholders' Purchase Option Noteholders' Purchase Option Period (Condition 6(c)(ii)):	No			
22.	Redemption for Taxation Reasons: (Condition 6(f)):	Yes			
23.	Form of Notes:	Bearer Permanent	Global	Security	
24.	Talons for future Coupons to be attached to Definitive Notes (and dates on which such Talons mature):	No			
25.	U.S. selling restrictions:	TEFRA C Rules			
26.	Prohibition of sales to EEA investors:	Not applicable			
27.	Listing:	Singapore Exchange Securities Trading Limited			
28.	ISIN Code:	[•]			
29.	Common Code:	[•]			
30.	Clearing System(s):	The Central Depository (Pte) Limited			
31.	Depository:	The Central Depository (Pte) Limited			
32.	Delivery:	Delivery free of payment			
33.	Method of issue of Notes:	Syndicated Issue			
34.	The following Dealers are subscribing the Notes:	Standard (Singapore)	Chartered Bank Limited	and United Overseas Bank Limited	

35.	Paying Agent:	Principal Paying Agent
36.	Calculation Agent:	Not applicable
37.	Date of Calculation Agency Agreement	Not applicable
38.	The aggregate principal amount of Notes issued has been translated in Singapore dollars at the rate of [●] producing a sum of (for Notes not denominated in Singapore dollars):	Not applicable
39.	Use of proceeds:	<p>The net proceeds arising from the issue of the Notes (after deducting issue expenses) will be used for the general corporate purposes of the Group, including to finance the general working capital, capital expenditure and investments of the Group and the partial or full refinancing of existing borrowings of the Group from banks (which include the Dealers and their respective affiliates who will receive a portion of the proceeds from the issue of the Notes).</p> <p>The Dealers and their respective affiliates have and will continue to have additional relationships with the Issuer, AA REIT, the AA REIT Manager and/or their respective affiliates as described in the section “Subscription, Purchase and Distribution” in the Information Memorandum dated 30 November 2018.</p>
40.	Private Bank Selling Commission:	Not Applicable
41.	Other terms:	Please refer to Appendix
	Details of any additions or variations to terms and conditions of the Notes as set out in the Information Memorandum:	Not applicable

Any additions or variations to the selling restrictions:

Please refer to Appendix

APPENDIX

The Information Memorandum is hereby supplemented with the following information, which shall be deemed to be incorporated in, and to form part of, the Information Memorandum. Save as otherwise defined herein, terms defined in the Information Memorandum have the same meaning when used in this Appendix.

1. The logo of AIMS AMP Capital Industrial REIT appearing on the cover page of the Information Memorandum shall be deleted in its entirety and substituted with the following:

“



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2. The first three paragraphs appearing on the cover page of the Information Memorandum shall be deleted in their entirety and substituted with the following:

“This Information Memorandum has not been registered as a prospectus with the Monetary Authority of Singapore. Accordingly, this Information Memorandum and any other document or material in connection with the offer or sale, or invitation for subscription or purchase, of notes (the “**Notes**”) and perpetual securities (the “**Perpetual Securities**”) and, together with the Notes, the “**Securities**”) to be issued from time to time by HSBC Institutional Trust Services (Singapore) Limited (in its capacity as trustee of AIMS APAC REIT) (in such capacity, the “**Issuer**”) pursuant to the S\$750,000,000 Multicurrency Debt Issuance Programme (the “**Programme**”) may not be circulated or distributed, nor may the Securities be offered or sold, or be made the subject of an invitation for subscription or purchase, whether directly or indirectly, to any person in Singapore other than (i) to an institutional investor (as defined in Section 4A of the SFA) pursuant to Section 274 of the SFA, (ii) to a relevant person (as defined in Section 275(2) of the SFA) pursuant to Section 275(1) of the SFA or any person pursuant to Section 275(1A) of the SFA and in accordance with the conditions specified in Section 275 of the SFA and (where applicable) Regulation 3 of the Securities and Futures (Classes of Investors) Regulations 2018, or (iii) otherwise pursuant to, and in accordance with the conditions of, any other applicable provision of the SFA.

Where the Securities are subscribed or purchased under Section 275 of the SFA by a relevant person which is:

- (a) a corporation (which is not an accredited investor (as defined in Section 4A of the SFA)) the sole business of which is to hold investments and the entire share capital of which is owned by one or more individuals, each of whom is an accredited investor; or

- (b) a trust (where the trustee is not an accredited investor) whose sole purpose is to hold investments and each beneficiary of the trust is an individual who is an accredited investor,

securities or securities-based derivatives contracts (each term as defined in Section 2(1) of the SFA) of that corporation or the beneficiaries' rights and interest (howsoever described) in that trust shall not be transferred within six months after that corporation or that trust has acquired the Securities pursuant to an offer made under Section 275 of the SFA

except:

- (1) to an institutional investor or to a relevant person, or to any person arising from an offer referred to in Section 275(1A) or Section 276(4)(i)(B) of the SFA; or
- (2) where no consideration is or will be given for the transfer; or
- (3) where the transfer is by operation of law;
- (4) as specified in Section 276(7) of the SFA; or
- (5) as specified in Regulation 37A of the Securities and Futures (Offers of Investments) (Securities and Securities-based Derivatives Contracts) Regulations 2018.

Any reference to the "SFA" is a reference to the Securities and Futures Act, Chapter 289 of Singapore and a reference to any term as defined in the SFA or any provision in the SFA is a reference to that term or provision as modified or amended from time to time including by such of its subsidiary legislation as may be applicable at the relevant time."

3. The paragraph on "Board of Directors of the AA REIT Manager" under the section "CORPORATE INFORMATION" appearing on page 15 of the Information Memorandum shall be deleted in its entirety and substituted with the following:

"Board of Directors of the AA REIT Manager : Mr George Wang
Mr Ko Kheng Hwa
Mr Peter Michael Heng
Mr Chong Teck Sin
Mr Koh Wee Lih".

4. The paragraph on "Joint Company Secretaries of the AA REIT Manager" under the section "CORPORATE INFORMATION" appearing on page 15 of the Information Memorandum shall be deleted in its entirety and substituted with the following:

"Company Secretary of the AA REIT Manager : Ms Stella Yeak Shuk Phin".

5. The risk factor "The amount AA REIT may borrow is limited, which may affect the operations of AA REIT and the borrowing limit may be exceeded if there is a downward revaluation of assets" in the sub-section entitled "RISKS RELATING TO THE BUSINESS AND OPERATIONS OF AA REIT" under the section "RISK FACTORS" appearing on pages 108

to 109 of the Information Memorandum shall be deleted in its entirety and substituted with the following:

“The amount AA REIT may borrow is limited, which may affect the operations of AA REIT and the borrowing limit may be exceeded if there is a downward revaluation of assets

AA REIT is subject to certain covenants under the terms of its existing borrowings that limit the amount that it may borrow, which may otherwise adversely affect its operations and its ability to fulfil its payment obligations under the Securities. There is also no assurance that AA REIT's future borrowings will not contain similar covenants.

AA REIT is also subject to the aggregate leverage (as defined in the Property Funds Appendix and construed in accordance with notices issued by and/or guidance from MAS from time to time, the “**Aggregate Leverage**”) limit. As at 4 November 2019, under the Property Funds Appendix, AA REIT is permitted to borrow up to 45.0% of the value of its deposited property (as defined in the Property Funds Appendix) at the time the borrowing is incurred, taking into account deferred payments (including deferred payments for assets whether to be settled in cash or in Units). Pursuant to the consultation paper on “Proposed Amendments to the Requirements for REITs” published by the MAS on 2 July 2019 (“**Consultation Paper**”), the MAS may in the future introduce the option of allowing a real estate investment trust (“**REIT**”)’s leverage to exceed 45.0% but not more than 50.0%, subject to any requirements which the MAS may impose, such as a minimum interest coverage ratio of 2.5 times after taking into account the interest payments arising from the new debt.

As at 30 September 2019, the Aggregate Leverage of AA REIT is 35.4%. Although the Aggregate Leverage of AA REIT is currently in compliance with the requirements of the Property Funds Appendix, there can be no assurance that AA REIT will not be required to make downward revaluations of its properties in the future. Any fall in the gross revenue or net property income earned from AA REIT’s properties and/or change in the market conditions may result in downward revaluation of the properties.

AA REIT may, from time to time, require further debt financing to achieve its investment strategy. In the event that AA REIT decides to incur additional borrowings in the future, it may be unable to obtain such additional borrowings if to do so would breach the prescribed borrowing limits, and this may, *inter alia*, result in AA REIT:

- (a) being unable to fund capital expenditure requirements, refurbishments, renovation and improvements, asset enhancement initiatives and development works in relation to AA REIT’s existing asset portfolio or in relation to AA REIT’s acquisitions to expand its portfolio;
- (b) being unable to fund working capital requirements which may further constrain AA REIT’s operational flexibility; and
- (c) facing cash flow shortages which may have an adverse impact on AA REIT’s ability to satisfy its obligations in respect of the Securities.

In addition, should there be a decline in the value of the deposited property which causes the borrowing limit to be exceeded, AA REIT will not be able to make further borrowings.”.

6. The risk factor “AA REIT may be exposed to risks associated with exchange rate fluctuations between the currencies of the countries in which AA REIT invests and the Singapore dollar and changes in foreign exchange regulations” in the sub-section entitled “RISKS RELATING TO THE BUSINESS AND OPERATIONS OF AA REIT” under the section “RISK FACTORS” appearing on page 112 of the Information Memorandum shall be deleted in its entirety and substituted with the following:

“AA REIT may be exposed to risks associated with exchange rate fluctuations between the currencies of the countries in which AA REIT invests and the Singapore dollar and changes in foreign exchange regulations

AA REIT is exposed to fluctuation of the Australian dollar against the Singapore dollar arising from its 49.0% investment in Optus Centre and its recent acquisition of a property located at 209-217 Burleigh Connection Road, Burleigh Heads, Queensland, Australia (“**Boardriders APAC HQ**”).

AA REIT’s current and future foreign investments are and may be denominated in foreign currencies (including the Australian dollar) and fluctuations in the respective foreign currencies and foreign exchange rates will affect the value of the Singapore dollar equivalent amounts. However, as a substantial portion of its income, expenses, assets and liabilities are also denominated in Singapore dollars, AA REIT will maintain its financial statements in Singapore dollars, will make distributions to its Unitholders in Singapore dollars and its Unit price will remain in Singapore dollars. Accordingly, any significant fluctuation in the exchange rates between the foreign currencies and the Singapore dollar may have an adverse impact on AA REIT’s results of operations when translated or converted into Singapore dollars. Should the Singapore dollar appreciate in value against the currencies of countries in which AA REIT invests, there may be a material adverse effect on AA REIT’s net asset value and results of operations.

AA REIT may also be subject to the imposition or tightening of exchange control or repatriation restrictions, and may encounter difficulties or delays in the receipt of its proceeds from divestments and dividends due to the existence of such restrictions in the jurisdictions in which it operates.”.

7. The first paragraph of the risk factor “AA REIT may be subjected to associated risks with its overseas investments” in the sub-section entitled “RISKS RELATING TO THE BUSINESS AND OPERATIONS OF AA REIT” under the section “RISK FACTORS” appearing on page 114 of the Information Memorandum shall be deleted in its entirety and substituted with the following:

“While the Properties and Boardriders APAC HQ are presently located in Singapore and Australia, the AA REIT Manager’s strategy also includes investments in yield accretive properties in the Asia Pacific region to enhance AA REIT’s value. As part of the expansion, there may be operational and currency risks involved in overseas business.”.

8. The risk factor “There may be potential conflicts of interest among AA REIT, the AA REIT Manager and the Sponsors” in the sub-section entitled “RISKS RELATING TO THE BUSINESS AND OPERATIONS OF AA REIT” under the section “RISK FACTORS”

appearing on page 116 of the Information Memorandum shall be deleted in its entirety and substituted with the following:

“There may be potential conflicts of interest among AA REIT, the AA REIT Manager and the Sponsor

As at 4 November 2019, the AA REIT Manager is 50% owned by AIMS Financial Holding Limited and 50% owned by AIMS APAC Capital Holdings Limited (formerly Great World Capital Holdings Limited), both of which are members of AIMS Financial Group (the “**Sponsor**”). The Sponsor and its subsidiaries and/or associates are engaged in, and/or may engage in, among others, investment in, and the development, management and operation of, industrial properties which may compete with the properties owned by AA REIT and cause downward pressure on rental rates. There can be no assurance that conflicts of interest will not arise between AA REIT and the Sponsor in the future, or that AA REIT’s interests will not be subordinated to those of the Sponsor. The Sponsor may in future, sponsor, manage or invest in other REITs or other vehicles which may also compete directly with AA REIT. There is also no assurance that the AA REIT Manager will not favour other properties which it may manage or operate over those owned by AA REIT or that conflicts of interest would not arise and/or be adequately resolved. This could lead to lower occupancy rates and/or lower revenue for AA REIT’s properties, which may in turn result in a material adverse effect on AA REIT’s gross revenue and this may indirectly affect AA REIT’s ability to fulfil its payment obligations under the Securities.”.

9. The risk factor “There is no assurance that AA REIT will be able to continue to leverage and tap on the Sponsors’ capabilities and expertise in the operation of the Properties or the management of AA REIT” in the sub-section entitled “RISKS RELATING TO THE BUSINESS AND OPERATIONS OF AA REIT” under the section “RISK FACTORS” appearing on page 116 of the Information Memorandum shall be deleted in its entirety and substituted with the following:

“There is no assurance that AA REIT will be able to continue to leverage and tap on the Sponsor’s capabilities and expertise in the operation of the Properties and Boardriders APAC HQ or the management of AA REIT

As disclosed in the AA REIT Manager’s announcement on 21 November 2018, AIMS Financial Group and AMP Capital had entered into an agreement under which AMP Capital was to sell its 50% shareholding in the management entities of AA REIT (namely, the AA REIT Manager, the AA REIT Investment Manager and the AA REIT Property Manager) (“**Share Sale**”) and its principal 10.26% stake in AA REIT (“**Unit Sale**”) and together with the Share Sale, the “**Transaction**”) to AIMS Financial Group.

On 28 March 2019, AIMS Financial Group completed the acquisition of all of AMP Capital’s 50% shareholding in the management entities of AA REIT (“**Completion**”). Following the Completion of the Share Sale, AMP Capital ceased to be a shareholder of the management entities of AA REIT and AIMS Financial Group has consequently become the 100% owner of the management entities of AA REIT. As at 4 November 2019, the management entities of AA REIT remain 100% indirectly owned by AIMS Financial Group.

On 16 October 2019, AIMS Financial Group completed a placement exercise on AMP Capital's principal stake of 70,316,037 AA REIT units (comprising approximately 10.09%¹ of the total AA REIT units currently in issue), with the intention of helping to diversify the investor base of AA REIT, enhance the investor profile of AA REIT and improve the trading liquidity of AA REIT.

There can be no assurance that the Sponsor will continue to hold on to any of its interests in AA REIT or its shares in the management entities of AA REIT. If and when the Sponsor decides to transfer or dispose of (in part or in whole) its interest in AA REIT or its shares in the management entities of AA REIT, AA REIT may no longer be able to leverage on:

- (a) the Sponsor's on-the-ground real estate expertise in the Asia Pacific region;
- (b) the Sponsor's financial strength, market reach and network of contacts to further AA REIT's growth; or
- (c) the Sponsor's capabilities and expertise in the areas of real estate fund management, corporate governance, debt structuring and development/asset enhancement.

This may have a material adverse effect on AA REIT's business, financial condition, results of operations and/or prospects.”.

10. The risk factor “The Properties are located in Singapore and Australia, which exposes AA REIT to economic and real estate conditions in Singapore and Australia” in the sub-section entitled “RISKS RELATING TO THE PROPERTIES OF AA REIT” under the section “RISK FACTORS” appearing on pages 118 to 119 of the Information Memorandum shall be deleted in its entirety and substituted with the following:

“The Properties and Boardriders APAC HQ are located in Singapore and Australia, which exposes AA REIT to economic and real estate conditions in Singapore and Australia

The Properties and the newly-acquired Boardriders APAC HQ are situated in Singapore and Australia, which exposes AA REIT to the risk of a prolonged downturn in economic and real estate conditions in Singapore and Australia. The value of these Properties and Boardriders APAC HQ may also be adversely affected by a number of local real estate conditions, such as limited uses of industrial properties due to zoning restrictions, oversupply and other competing industrial properties or reduced demand from tenants.

There are numerous industrial properties in Singapore and Australia that compete with the Properties and Boardriders APAC HQ in attracting tenants. If competing properties of a similar type are built in the areas where the Properties and Boardriders APAC HQ are

¹ This is AMP Capital's 10.26% stake in AA REIT that was sold to AIMS Financial Group pursuant to the Unit Sale announced on 21 November 2018. The decrease is due to dilution of the stake in AA REIT due to the issue of new units of AA REIT between November 2018 to October 2019.

located or similar properties in their vicinity are substantially upgraded and refurbished, the value of certain Properties or Boardriders APAC HQ could be adversely affected.

In addition, AA REIT's business, financial condition, results of operations and/or prospects may be adversely affected by competition for business and direct investment from other Asian countries such as China, India, Malaysia, Indonesia, Thailand, Vietnam or the Philippines, where the operating cost and rental and property rates may be substantially lower than those in Singapore or Australia. There can be no assurance that prospective or current tenants will not seek properties in locations outside of Singapore or Australia, which could have an adverse effect on AA REIT's business, financial condition, results of operations and/or prospects, with a consequential adverse effect on AA REIT's ability to fulfil its payment obligations under the Securities.”.

11. The risk factor “Any loss of major tenants or any breach by the major tenants of their obligations under the tenancy agreements may have an adverse effect on AA REIT's business, financial condition, results of operations and/or prospects” in the sub-section entitled “RISKS RELATING TO THE PROPERTIES OF AA REIT” under the section “RISK FACTORS” appearing on page 119 of the Information Memorandum shall be deleted in its entirety and substituted with the following:

“Any loss of major tenants or any breach by the major tenants of their obligations under the tenancy agreements may have an adverse effect on AA REIT's business, financial condition, results of operations and/or prospects

AA REIT is directly dependent on the tenants of its properties for revenue. For the quarter ended 30 September 2019 (“2Q FY2020”), AA REIT's top 10 tenants contributed 52.8% of Gross Rental Income (“GRI”) of the Properties and Boardriders APAC HQ². There is a risk that a major tenant may prematurely terminate its lease or that it may not renew its lease upon expiry. It may be challenging to secure replacement tenants at short notice or on similar tenancy terms. In addition, the amount of rent and the terms on which lease renewals and new leases are agreed may be less favourable than those of the current leases. The loss of major tenants in any one of the Properties or Boardriders APAC HQ or future properties acquired by AA REIT could result in periods of vacancy.

Furthermore, there is also a risk that one or more major tenants of AA REIT may be unable to pay their rent and/or otherwise breach their obligations under the lease agreements. The performance of the major tenants' businesses could also have an impact on their ability to make rental payments to AA REIT. The occurrence of any such adverse events may adversely affect AA REIT's business, financial condition, results of operations and/or prospects.

Factors that affect the ability of such major tenants to meet their obligations include, but are not limited to:

- (a) ability of such major tenants to compete with its competitors;

² Excludes the property at 3 Tuas Avenue 2, Singapore, which is currently under redevelopment.

- (b) adverse changes in the local economies in which they have business operations;
- (c) downturn in their business operations or their financial position including but not limited to bankruptcy or insolvency proceedings; and
- (d) external factors such as acts of God, wars, terrorists' attacks, riots, civil commotions, adverse political developments, widespread communicable diseases or other events beyond the control of such major tenants where they may have business dealings in.

This would adversely affect AA REIT's operating results and its ability to generate revenue, which may in turn affect AA REIT's ability to fulfil its payment obligations under the Securities.”.

12. The risk factor “The appraisals of the Properties are based on various assumptions and the price at which AA REIT is able to sell a Property in future may be different from the value determined by the independent valuers or the initial acquisition value of such Property” in the sub-section entitled “RISKS RELATING TO THE PROPERTIES OF AA REIT” under the section “RISK FACTORS” appearing on page 127 of the Information Memorandum shall be deleted in its entirety and substituted with the following:

“The appraisals of the Properties and Boardriders APAC HQ are based on various assumptions and the price at which AA REIT is able to sell a Property or, as the case may be, Boardriders APAC HQ, in future may be different from the value determined by the independent valuers or the initial acquisition value of such Property or, as the case may be, Boardriders APAC HQ

The consideration paid by AA REIT is based on the acquisition value of the Properties or, as the case may be, Boardriders APAC HQ. AA REIT is also required under the Property Funds Appendix to conduct an independent valuation of the properties in its portfolio at least once every financial year. Optus Centre was last valued as at 30 September 2019 by Knight Frank NSW Valuations & Advisory Pty Ltd. The Singapore Properties in AA REIT's portfolio (excluding the property at 3 Tuas Avenue 2³) were last valued as at 30 September 2019 by Savills Valuation And Professional Services (S) Pte Ltd. As part of its pre-acquisition due diligence, the AA REIT Manager commissioned CBRE Valuations Pty Limited to conduct an independent valuation on Boardriders APAC HQ and Boardriders APAC HQ was thus last valued as at 14 May 2019 by CBRE Valuations Pty Limited.

There can be no assurance that the assumptions relied on for the valuations are accurate measures of the market, and the values of the Properties and Boardriders APAC HQ may be evaluated inaccurately. The independent valuers may have included a subjective determination of certain factors relating to the Properties and Boardriders APAC HQ such as their relative market positions, financial and competitive strengths, and physical

³ 3 Tuas Avenue 2 was last valued as at 31 March 2019 by Savills Valuation And Professional Services (S) Pte Ltd.

condition, and accordingly, the property valuation (which affects the net asset value per Unit) may be subjective. The market values of the Properties and Boardriders APAC HQ may therefore differ from the values of the Properties and Boardriders APAC HQ as determined by the independent valuers.

General property prices, including that of industrial properties, are subject to the volatilities of the property market and the appraised value of any of the Properties or Boardriders APAC HQ is not an indication of, and does not guarantee, a sale price at that value at present or in the future. The price at which AA REIT may sell a Property or, as the case may be, Boardriders APAC HQ may be lower than its value as determined by the independent valuers or its purchase price at the time of acquisition by AA REIT.”.

13. The risk factor “The market values of the Properties may be revalued downwards” in the sub-section entitled “RISKS RELATING TO THE PROPERTIES OF AA REIT” under the section “RISK FACTORS” appearing on page 127 of the Information Memorandum shall be deleted in its entirety and substituted with the following:

“The market values of the Properties and Boardriders APAC HQ may be revalued downwards

There can be no assurance that AA REIT will not be required to make a downward revaluation of its Properties or Boardriders APAC HQ in the future. Any fall in the gross revenue or net property income earned from the Properties and Boardriders APAC HQ and/or change in the market conditions will result in their downward revaluation. Further downward revaluations could negatively impact AA REIT’s gearing which could in turn trigger a default under certain loan covenants and/or impact AA REIT’s ability to refinance its existing borrowings or its ability to secure additional borrowings.

In addition, AA REIT is required to measure investment properties at fair value at each balance sheet date and any change in the fair value of its investment properties is recognised in the statements of total return. The changes in fair value may have an adverse effect on AA REIT’s financial results if there is a significant decrease in the valuation of AA REIT’s investment properties which will result in revaluation losses that will be charged to its statements of total return.”.

14. The risk factor “Redevelopment of 3 Tuas Avenue 2, Singapore may be delayed or remain uncompleted and the AA REIT Manager may not be able to secure tenants for this redeveloped Property” in the sub-section entitled “RISKS RELATING TO THE PROPERTIES OF AA REIT” under the section “RISK FACTORS” appearing on pages 128 to 129 of the Information Memorandum shall be deleted in its entirety and substituted with the following:

“Redevelopment of 3 Tuas Avenue 2, Singapore may be delayed or remain uncompleted

Redevelopment works of 3 Tuas Avenue 2, Singapore are currently being undertaken and there can be no assurance that the redevelopment works will be completed on time as planned and within budget. The counterparty may also fail to deliver and/or perform its

obligations in connection with the redevelopment works, thus resulting in delay or failed completion. Although the AA REIT Manager has sought to mitigate some of the risks associated with the redevelopment works including providing for liquidated damages for delay in the relevant contract, there is no assurance that the counterparty will be able to perform its obligations.

As announced by the AA REIT Manager on 18 July 2019, while the AA REIT Manager has successfully secured a master tenant for 3 Tuas Avenue 2, Singapore, the redevelopment of the property, which was originally projected to be completed in the second half of 2019, is now expected to be completed in the first half of 2020 due to the redesigning of the property's base-build to cater for the master tenant's operational requirements.

In the event that the redevelopment works do not complete on time and within budget as planned, the business, financial condition, results of operations and/or prospects of AA REIT may be adversely affected.

Please also see the risk factors titled *“AA REIT is exposed to general risks associated with the development and asset enhancement works on AA REIT's properties”* and *“Renovation or redevelopment works or physical damage to AA REIT's properties may disrupt the business and operations of those properties and collection of rental income or otherwise have an adverse effect on the business, financial condition, results of operations and/or prospects of AA REIT”*.

15. The risk factor “AA REIT may suffer material losses in excess of insurance proceeds or may not put in place or maintain adequate insurance in relation to the Properties and its potential liabilities to third parties” in the sub-section entitled “RISKS RELATING TO THE PROPERTIES OF AA REIT” under the section “RISK FACTORS” appearing on page 129 of the Information Memorandum shall be deleted in its entirety and substituted with the following:

“AA REIT may suffer material losses in excess of insurance proceeds or may not put in place or maintain adequate insurance in relation to the Properties and Boardriders APAC HQ and its potential liabilities to third parties

The Properties and Boardriders APAC HQ could suffer physical damage caused by fire or natural disaster or other causes, as well as potential public liability claims, including claims arising from the operations of the Properties and Boardriders APAC HQ and loss of rent from the inability to use such properties, resulting in losses which may not be fully compensated by insurance. In addition, certain types of risks (such as war risk) may be uninsurable or the cost of insurance may be prohibitive when compared to the risk. Should an uninsured loss or a loss in excess of insured limits occur, AA REIT could be required to pay compensation and/or lose capital invested in the affected property as well as anticipated future revenue from that property. AA REIT would also remain liable for any debt or other financial obligation related to that property. There can be no assurance that material losses in excess of insurance proceeds will not occur in the future. In the event that an uninsured loss or a loss in excess of insured limited occurs, AA REIT may not be able to rent out such affected property and this would in turn have an adverse effect on AA REIT's revenue stream and the value of AA REIT's portfolio. In addition, should AA REIT

fail to put in place or maintain adequate insurance in relation to the Properties and Boardriders APAC HQ and its potential liabilities to third parties, AA REIT may be exposed to various liabilities and losses to the extent that such assets and liabilities are not adequately insured.”.

16. The risk factor “Securities carrying an interest rate linked to “benchmarks” may be exposed to any changes to the relevant “benchmark”” in the sub-section entitled “RISKS RELATING TO AN INVESTMENT IN THE SECURITIES” under the section “RISK FACTORS” appearing on page 132 of the Information Memorandum shall be deleted in its entirety and substituted with the following:

“The regulation and reform of “benchmark” rates of interest and indices may adversely affect the value of Securities linked to or referencing such “benchmarks”

Interest rates and indices which are deemed to be “benchmarks”, (including S\$ Swap Offer Rate (“SOR”) or the Singapore interbank offered rate (“SIBOR”)) are the subject of recent national and international regulatory guidance and proposals for reform. Some of these reforms are already effective whilst others are still to be implemented. These reforms may cause such benchmarks to perform differently than in the past, to disappear entirely, or have other consequences which cannot be predicted. Any such consequence could have a material adverse effect on any Security linked to or referencing such a benchmark.

Regulation (EU) 2016/1011 (the “**Benchmarks Regulation**”) was published in the Official Journal of the EU on 29 June 2016 and mostly applies, subject to certain transitional provisions, from 1 January 2018. The Benchmarks Regulation applies to the provision of benchmarks, the contribution of input data to a benchmark and the use of a benchmark within the EU. Among other things, it (i) requires benchmark administrators to be authorised or registered (or, if non-EU based, to be subject to an equivalent regime or otherwise recognised or endorsed) and (ii) prevents certain uses by EU supervised entities of benchmarks of administrators that are not authorised or registered (or, if non-EU based, not deemed equivalent or recognised or endorsed).

The Benchmarks Regulation could have a material impact on any Securities linked to or referencing a benchmark, in particular, if the methodology or other terms of the benchmark are changed in order to comply with the requirements of the Benchmarks Regulation. Such changes could, among other things, have the effect of reducing, increasing or otherwise affecting the volatility of the published rate or level of the relevant benchmark.

More broadly, any of the international or national reforms, or the general increased regulatory scrutiny of benchmarks, could increase the costs and risks of administering or otherwise participating in the setting of a benchmark and complying with any such regulations or requirements.

Specifically, the sustainability of the London interbank offered rate (“**LIBOR**”) has been questioned as a result of the absence of relevant active underlying markets and possible disincentives (including possibly as a result of benchmark reforms) for market participants to continue contributing to such benchmarks. On 27 July 2017, and in a subsequent

speech by its Chief Executive on 12 July 2018, the UK Financial Conduct Authority (“FCA”) confirmed that it will no longer persuade or compel banks to submit rates for the calculation of the LIBOR benchmark after 2021 (the “FCA Announcements”). The FCA Announcements indicated that the continuation of LIBOR on the current basis cannot and will not be guaranteed after 2021.

In addition, on 29 November 2017, the Bank of England and the FCA announced that, from January 2018, its Working Group on Sterling Risk-Free Rates has been mandated with implementing a broad-based transition to the Sterling Overnight Index Average (“SONIA”) over the next four years across sterling bond, loan and derivative markets, so that SONIA is established as the primary sterling interest rate benchmark by the end of 2021.

As the SOR methodology relies on USD LIBOR in its computation, the likely discontinuation of LIBOR after end-2021 will impact the future sustainability of SOR. On 30 August 2019, the MAS announced that it has established a steering committee to oversee an industry-wide interest rate benchmark transition from the SOR to the Singapore Overnight Rate Average. It is not possible to predict with certainty whether, and to what extent, SOR and SIBOR will continue to be supported going forward. This may cause SOR and SIBOR to perform differently than they have done in the past, and may have other consequences which cannot be predicted.

Such factors may have (without limitation) the following effects on certain benchmarks: (i) discouraging market participants from continuing to administer or contribute to a benchmark; (ii) triggering changes in the rules or methodologies used in the benchmark and/or (iii) leading to the disappearance of the benchmark. Any of the above changes or any other consequential changes as a result of international or national reforms or other initiatives or investigations, could have a material adverse effect on the value of and return on any Securities linked to, referencing, or otherwise dependent (in whole or in part) upon, a benchmark.

Investors should consult their own independent advisers and make their own assessment about the potential risks imposed by the Benchmarks Regulation or any international or national reforms and the possible application of the benchmark replacement provisions of Securities in making any investment decision with respect to any Securities referencing a benchmark.”

17. The risk factor “Application of Singapore insolvency and related laws to AA REIT may result in a material adverse effect on the Securityholders” in the sub-section entitled “RISKS RELATING TO AN INVESTMENT IN THE SECURITIES” under the section “RISK FACTORS” appearing on pages 135 to 136 of the Information Memorandum shall be deleted in its entirety and substituted with the following:

“Application of Singapore insolvency and related laws to AA REIT may result in a material adverse effect on the Securityholders

There can be no assurance that AA REIT will not become bankrupt or insolvent or the subject of judicial management, schemes of arrangement, winding-up or liquidation orders

or other insolvency-related proceedings or procedures. As of now, it is unclear whether the provisions of Singapore insolvency and related laws applicable to corporates can be applied to REITs. If Singapore insolvency and related laws applicable to corporates were to be applied to REITs, this could result in a material adverse effect on the Securityholders. Without being exhaustive, below are some matters that could have a material adverse effect on the Securityholders.

Where AA REIT is insolvent or close to insolvent and the AA REIT Trustee undergoes certain insolvency procedures, there may be a moratorium against actions and proceedings which may apply in the case of judicial management, schemes of arrangement and/or winding-up in relation to the AA REIT Trustee. It may also be possible that if a company related to the AA REIT Trustee proposes a creditor scheme of arrangement and obtains an order for a moratorium, the AA REIT Trustee may also seek a moratorium even if the AA REIT Trustee is not itself proposing a scheme of arrangement. These moratoriums can be lifted with court permission and in the case of judicial management, additionally with the permission of the judicial manager. Accordingly, if for instance there is any need for the Trustee to bring an action against the AA REIT Trustee, the need to obtain court permission may result in delays in being able to bring or continue legal proceedings that may be necessary in the process of recovery.

Further, Securityholders may be made subject to a binding scheme of arrangement where the majority in number representing 75% in value of creditors and the court approve such scheme. In respect of company-initiated creditor schemes of arrangement, recent amendments have introduced cram-down provisions for where there is a dissenting class of creditors. The court may notwithstanding a single class of dissenting creditors approve a scheme provided an overall majority in number representing 75% in value of the creditors meant to be bound by the scheme have agreed to it and provided that the scheme does not unfairly discriminate and is fair and equitable to each dissenting class and the court is of the view that it is appropriate to approve the scheme. In such scenarios, Securityholders may be bound by a scheme of arrangement to which they may have dissented.

Further to the amendments that took effect on 23 May 2017 (some of which have been highlighted above), the Insolvency, Restructuring and Dissolution Bill (the “**IRD Act**”) was passed in Parliament on 1 October 2018, but is not yet in force. The IRD Act includes a prohibition against terminating, amending or claiming an accelerated payment or forfeiture of the term under, any agreement (including a security agreement) with a company which commences certain insolvency or rescue proceedings (and before the conclusion of such proceedings), by reason only that the proceedings are commenced or that the company is insolvent. In the event that these provisions are applicable to REITs, it is unclear how, and to what extent, the provisions in the IRD Act may affect this transaction and whether or not this transaction will be exempted from the application of such provisions.”.

18. The sub-section entitled “Investments in the Notes may be subject to Singapore taxation” under the section “RISK FACTORS” appearing on page 137 of the Information Memorandum shall be deleted in its entirety and substituted with the following:

“Investments in the Notes may be subject to Singapore taxation

The Notes to be issued from time to time under the Programme during the period from the date of this Information Memorandum to 31 December 2023 are intended to be “qualifying debt securities” for the purpose of the ITA subject to the fulfilment of certain conditions more particularly described in the “Taxation – Singapore Taxation” section of this Information Memorandum.

However, there is no assurance that such Notes will continue to enjoy the tax concessions should the relevant tax laws be amended or revoked at any time.”

19. The sub-section entitled “1. HISTORY AND BACKGROUND” under the section “AIMS AMP CAPITAL INDUSTRIAL REIT” appearing on page 141 of the Information Memorandum shall be deleted in its entirety and substituted with the following:

“1. HISTORY AND BACKGROUND

AA REIT is a real estate investment trust that was first listed on the SGX-ST on 19 April 2007 (the “**Listing Date**”), and has the investment objective of owning and investing in a diversified portfolio of high quality income-producing real estate assets located throughout the Asia-Pacific region that is used for industrial purposes including, but not limited to, warehousing and distribution, business park and manufacturing activities.

AA REIT was constituted on 5 December 2006 under the AA REIT Trust Deed.

AA REIT has a market capitalisation of approximately S\$961.7 million as at 4 November 2019.

The property portfolio (the “**Portfolio**”) of AA REIT comprises 27 industrial properties, of which 25 properties are located throughout Singapore, a property located in Gold Coast, Queensland, Australia and a 49.0% interest in one business park property located in Macquarie Park, New South Wales, Australia (the “**Optus Centre**”) with an estimated total value of approximately S\$1.5 billion as at 30 September 2019.

The Portfolio is diversified across the key industrial sub-sectors of logistics and warehouse, business park, high technology, light industrial and general industrial spaces. The tenants of the properties in the Portfolio comprise international and local companies that are engaged in a diversified range of trade sectors including, *inter alia*, logistics, telecommunications, engineering, infrastructure, biotech/life sciences, consumer products, fast moving consumer goods, information technology/electronics, pharmaceutical/healthcare/ cosmetics, self-storage and data centre.

AA REIT is managed by the AA REIT Manager, a REIT management company that is solely owned by AIMS Financial Group as at 4 November 2019.

The AA REIT Manager is committed to providing a competitive total return for Unitholders comprising strong and stable distributions and potential capital growth over the long term. Its goal at all times is to enhance Unitholders' wealth by growing distributable income and to maximise the value of the Portfolio. To achieve this objective, AA REIT's strategy focuses on the following strategic pillars: (i) active asset and leasing management; (ii) portfolio growth; and (iii) prudent capital and risk management. For more information on investment strategy, please refer to the section "Strategies".

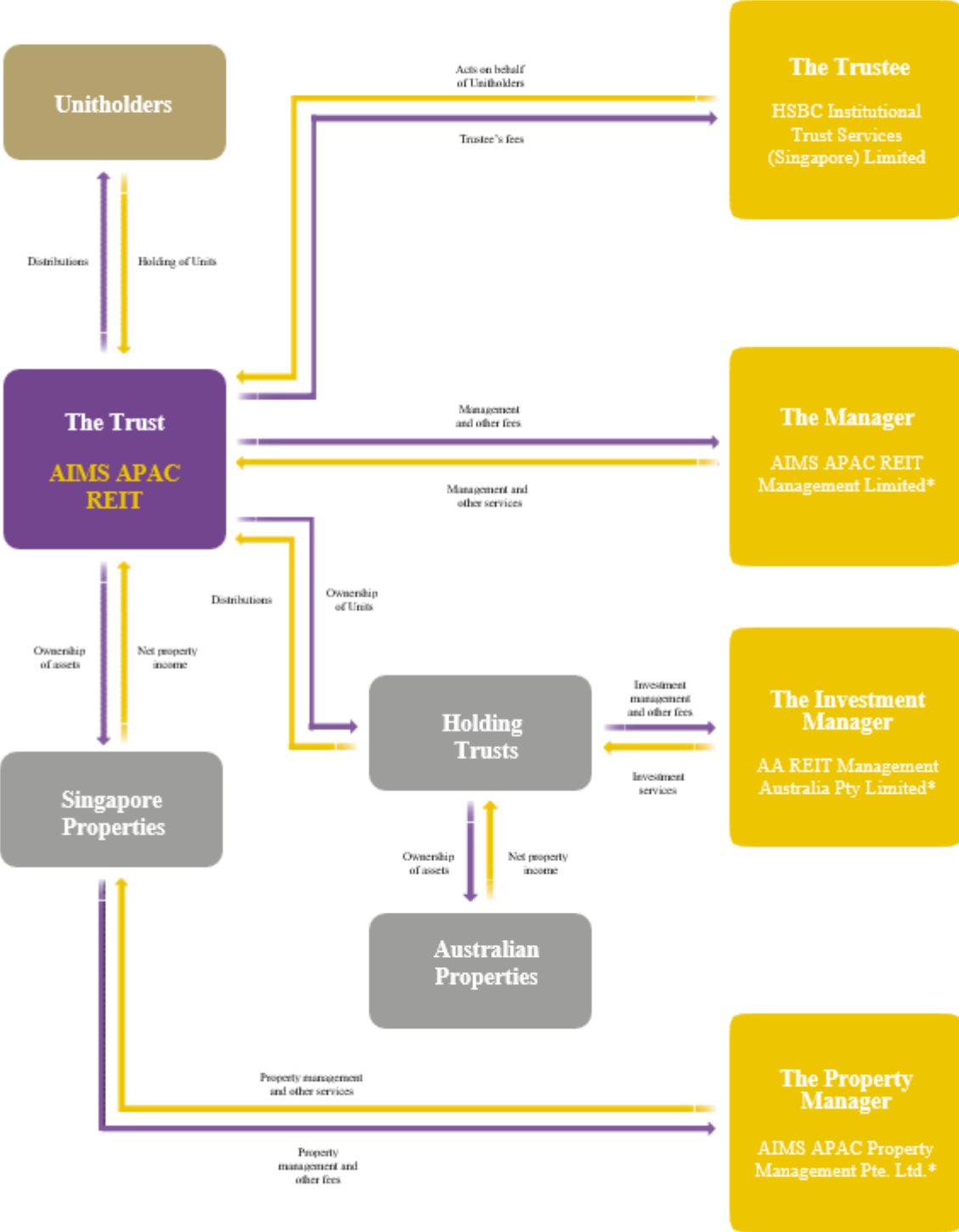
As at the date of this Information Memorandum, AA REIT has an investment grade credit rating of "BBB-" which was assigned by Standard & Poor's on 16 April 2012 and reaffirmed annually since 2013, with the latest reaffirmation being on 25 October 2019."

20. The sub-section entitled "2. STRUCTURE OF AA REIT" under the section "AIMS AMP CAPITAL INDUSTRIAL REIT" appearing on page 142 of the Information Memorandum shall be deleted in its entirety and substituted with the following:

"2. STRUCTURE OF AA REIT

The following diagram illustrates the relationships between AA REIT, the AA REIT Manager, the AA REIT Property Manager, the AA REIT Investment Manager, the AA REIT Trustee and the Unitholders as at 30 September 2019:

TRUST STRUCTURE



* Indirectly owned by AIMS Financial Group.

21. The paragraph “Managing lease expiry profile and implementing asset management programmes” in the sub-section entitled “(i) Active Asset and Leasing Management Strategy” under the sub-section “3. STRATEGIES” appearing on pages 143 to 144 of the Information Memorandum shall be deleted in its entirety and substituted with the following:

“Managing lease expiry profile and implementing asset management programmes –

The AA REIT Manager intends to maintain high occupancy rates by actively marketing any vacancies, pursuing new leasing opportunities and promptly managing lease renewals through conducting negotiations with tenants in advance of their lease expiry. The AA REIT Manager’s leasing strategy will target new tenants for AA REIT’s existing properties while exploring the expansion needs of existing tenants. The AA REIT Manager will also conduct active asset management programmes on existing properties reverting to multi-tenancy properties to ensure high occupancy is maintained with a view to achieving positive rental reversions on these properties. For 2Q FY2020, the AA REIT Manager successfully executed 27 new and renewed leases, representing 65,450 square metres or approximately 10.1% of AA REIT’s total NLA as at 30 September 2019. This has been built on the momentum of the successful execution of 60 new and renewed leases (representing 119,382 square metres or approximately 18.8% of AA REIT’s total NLA) for the financial year ended 31 March 2019 and 16 new and renewed leases representing 13,630 square metres for the first quarter ended 30 June 2019, despite the keen market competition and oversupply situation in Singapore. As a result, AA REIT’s Portfolio achieved a healthy portfolio occupancy rate of 92.2%⁴ as at 30 September 2019, which is above the industrial property market average of 89.3%⁵.”

22. The sub-section entitled “4. COMPETITIVE STRENGTHS OF AA REIT” under the section “AIMS AMP CAPITAL INDUSTRIAL REIT” appearing on pages 145 to 151 of the Information Memorandum shall be deleted in its entirety and substituted with the following:

“4. COMPETITIVE STRENGTHS OF AA REIT

(i) Strategically Located Portfolio

As at 30 September 2019, the Portfolio comprises 27 properties, 25 of which are strategically located in Singapore’s established industrial areas, a property located in Gold Coast, Queensland, Australia and a 49.0% interest in one business park property, Optus Centre, which is located in Macquarie Park, New South Wales, Australia. The Singapore Properties are easily accessible by major highways and are in close proximity to sea ports, airports, amenities and public transportation, making these properties attractive to both existing and potential new tenants. AA REIT’s overseas property, Optus Centre, is located in Macquarie Park, north-west of the Sydney central business district which is the second largest business zone in New South Wales. AA REIT’s other overseas property, Boardriders APAC HQ, is located in the Gold Coast suburb of Burleigh Heads which is an established industrial, commercial, retail and residential suburb. For 2Q FY2020, approximately 85.4% of AA REIT’s GRI was contributed by the Singapore

⁴ Excludes the property at 3 Tuas Avenue 2, Singapore, which is currently under redevelopment.

⁵ Based on JTC’s 3rd quarter 2019 statistics.

Properties⁶ and the balance 14.6% was contributed by Optus Centre and Boardriders APAC HQ.

(ii) Master Lease and Multi-tenancy Properties

As at 30 September 2019, AA REIT had 10⁷ properties (including Boardriders APAC HQ) under master lease arrangements and 18⁸ properties under multi-tenancy lease arrangements. The master lease arrangements typically provide for longer lease durations ranging from 5 to 10 years over the entire property or majority of the premises within a property, which allows for built-in rental escalations thus providing a stable growth of income stream for the Portfolio. Multi-tenancy properties, with typically shorter leases of around 3 to 5 years, allow the opportunity for AA REIT to reposition the Portfolio according to volatile market conditions, and enjoy potential positive rental reversion and potential organic income growth within the Portfolio. The diversity in lease structures allows AA REIT to minimise risks associated with reliance on a particular lease property or customer.

For 2Q FY2020, the AA REIT Manager successfully executed 27 new and renewed leases, representing 65,450 square metres or approximately 10.1% of AA REIT's total NLA as at 30 September 2019. This has enabled AA REIT to maintain a healthy portfolio occupancy rate of 92.2%⁹ as at 30 September 2019, which is above the industrial property market average of 89.3%¹⁰.

For 2Q FY2020, the properties with multi-tenancy leases contributed to approximately 63.3% of the GRI whilst the master lease properties contributed to the balance.

(iii) Portfolio Lease Expiry Profile

As at 30 September 2019, the weighted average lease term to expiry ("**WALE**") by GRI of the Portfolio stood at 2.46 years¹¹. The AA REIT Manager carries out active asset and lease management programmes to ensure high occupancy is maintained with a view to achieving positive rental reversions on the properties.

The chart below shows the lease expiry profile for the properties (by percentage of GRI for 2Q FY2020) as at 30 September 2019:

⁶ Excludes the property at 3 Tuas Avenue 2, Singapore, which is currently under redevelopment.

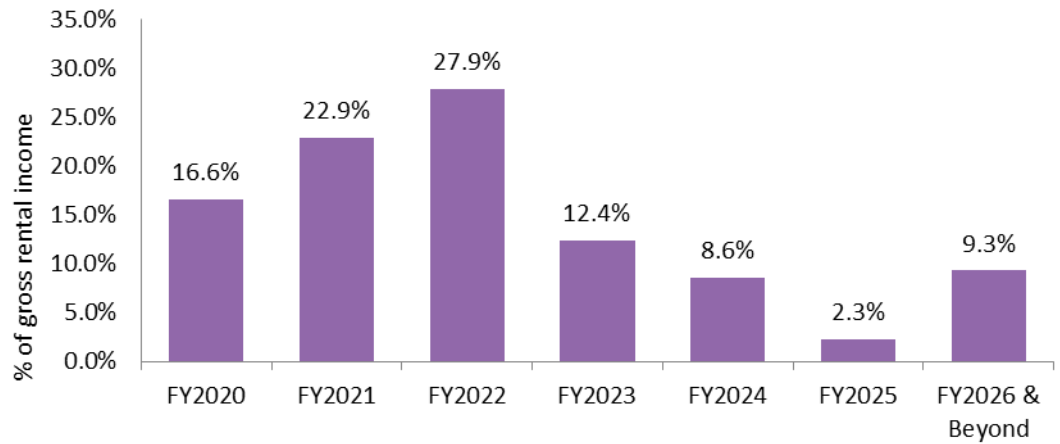
⁷ This includes 20 Gul Way and 30 Tuas West Road, Singapore, which are partially under master lease and partially multi-tenanted. This also excludes the property at 3 Tuas Avenue 2, Singapore, which is currently under redevelopment.

⁸ This includes 20 Gul Way and 30 Tuas West Road, Singapore, which are partially under master lease and partially multi-tenanted. This also excludes the property at 3 Tuas Avenue 2, Singapore, which is currently under redevelopment.

⁹ Excludes the property at 3 Tuas Avenue 2, Singapore, which is currently under redevelopment.

¹⁰ Based on JTC's 3rd quarter 2019 statistics.

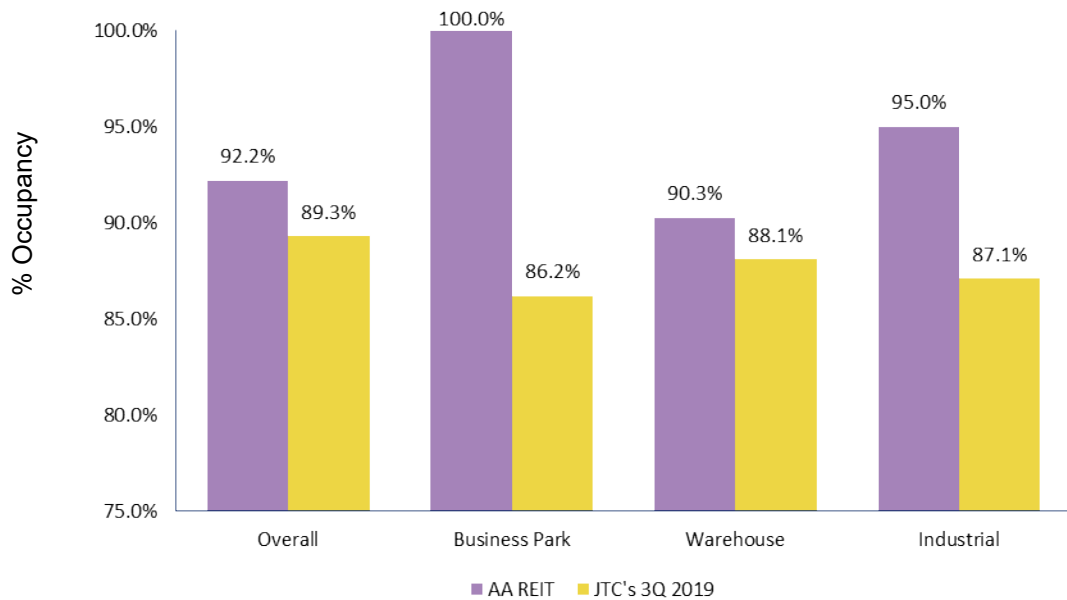
¹¹ Computation including forward committed leases. Excluding forward committed leases, the WALE is 2.40 years as at 30 September 2019.



(iv) High Occupancy Levels

The occupancy rate of the Portfolio stood at 92.2%¹² as at 30 September 2019, exceeding JTC's industrial property market average across all sub-sectors.

The chart below shows the occupancy rate for the Portfolio as at 30 September 2019:



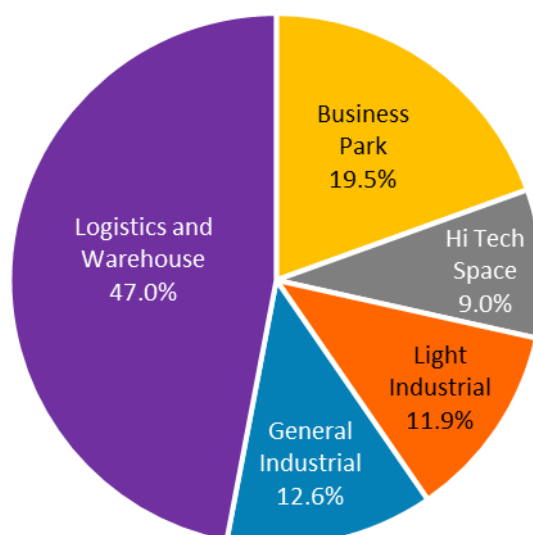
(v) Diversification

Diversified Property Usage

¹² Excludes the property at 3 Tuas Avenue 2, Singapore, which is currently under redevelopment.

AA REIT owns a spectrum of business space and industrial properties across different industrial sub-sectors, comprising logistics and warehouse, business park, high technology, light industrial and general industrial spaces. These Properties and Boardriders APAC HQ serve the spatial requirements of various segments of the economy. As at 2Q FY2020, most of AA REIT's Portfolio are located in Singapore, with logistics and warehouse (comprising cargo lift warehouses and ramp-up warehouses) being the largest sector, supporting Singapore as one of the world's busiest ports. The diversity in end-user mix of the Properties and Boardriders APAC HQ allows AA REIT to minimise risk associated with reliance on a single industrial sub-sector.

The chart below shows the industrial sub-sectors to which the Portfolio relate (by GRI) for 2Q FY2020:



Diversified Income Bases

The Portfolio has a diversified high-quality tenant base, which includes a mixture of large multinational companies, publicly listed companies and private companies. The top 10 tenants accounted for approximately 52.8% of GRI for 2Q FY2020.

The table below shows the top 10 tenants (by GRI) for 2Q FY2020:

Tenant	%
Optus Administration Pty Limited	12.3
Illumina Singapore Pte Ltd	8.8
CWT Pte. Limited	7.9

Eurochem Corporation Pte Ltd	7.2
Schenker Singapore (Pte) Ltd	4.0
Beyonics International Pte Ltd	3.7
Focus Network Agencies (Singapore) Pte Ltd	2.9
GSM (Operations) Pty Ltd	2.3
CIT Cosmeceutical Pte Ltd	2.1
King Plastic Pte Ltd	1.6
Total	52.8

Exposure to CWT leases will be further reduced due to the expiries of the CWT lease agreements. Approximately 4.9% of AA REIT's 2Q FY2020 GRI from CWT will progressively expire in the current FY2020. The final CWT lease agreement expires in July 2021 of FY2022.

As at 30 September 2019, AA REIT's tenant base consists of an aggregate of 179 tenants.

Diversified Tenant Mix

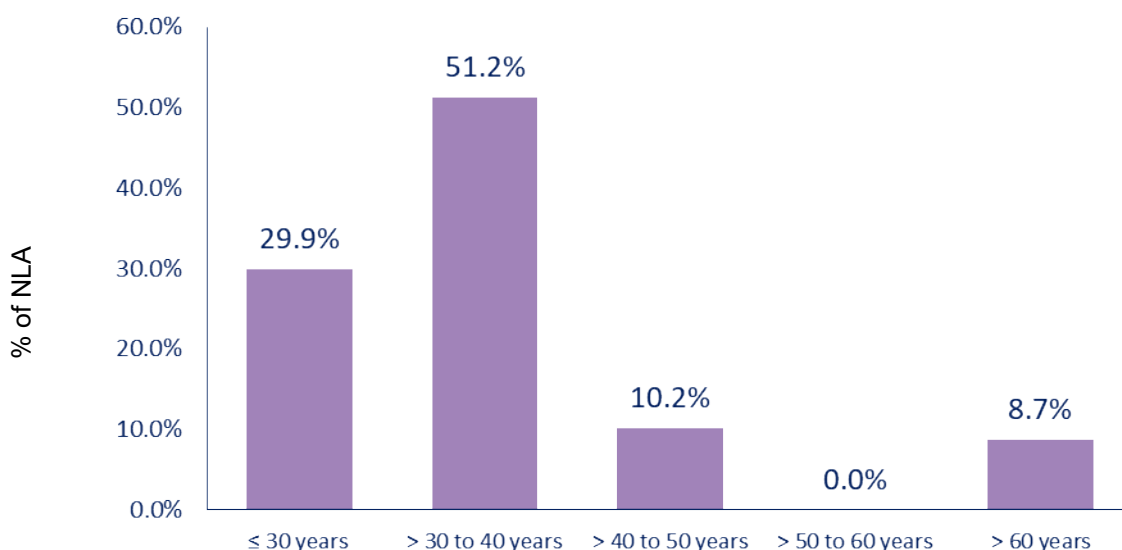
The tenants of the Properties and Boardriders APAC HQ comprise international and local companies that are engaged in a diversified range of trade sectors including, *inter alia*, logistics, telecommunications, engineering, infrastructure, biotech/life sciences, consumer products, fast moving consumer goods, information technology/electronics, pharmaceutical/healthcare/ cosmetics, self-storage and data centre. The diversity in tenant trade mix of the Properties and Boardriders APAC HQ allows AA REIT to minimise risks associated with reliance on a single trade sector.

(vi) Long Leasehold for Expiry of Underlying Land Leases

As at 30 September 2019, the Portfolio enjoys well-distributed long underlying land leases, with a weighted average land lease to expiry of 37.4 years¹³, weighted by NLA.

¹³ For the calculation of the weighted average land lease, AA REIT's interest in the freehold properties, Optus Centre and Boardriders APAC HQ have been assumed as 99-year leasehold interests and the calculation excludes the property at 3 Tuas Avenue 2, Singapore, which is under redevelopment.

The chart below shows the land lease expiry profile (by NLA) for the Portfolio as at 30 September 2019:



(vii) Proven track record in delivering on asset enhancement strategy

Since FY2012, the AA REIT Manager has been focused on developing a higher value portfolio to navigate the competitive environment and future-proof AA REIT to better capture upcoming opportunities in the market.

Through its strategic asset enhancement and development initiatives in Singapore over the past eight years, the AA REIT Manager has added approximately 1.8 million square feet of industrial space to its portfolio:

July 2011	<p>20 Gul Way (Phases One and Two)</p> <ul style="list-style-type: none"> • Redevelopment of a five-storey ramp-up warehouse (approximately 1.16 million square feet) • Project size: S\$150.1 million • Temporary Occupation Permit (“TOP”) of Phase One: 29 October 2012 • TOP of Phase Two: 7 May 2013
January 2013	<p>103 Defu Lane 10</p> <ul style="list-style-type: none"> • Redevelopment of a modern six-storey industrial facility (approximately 203,000 square feet) • Project size: S\$21.7 million • TOP: 28 May 2014
June 2013	<p>20 Gul Way (Phases Two Extension and Three)</p> <ul style="list-style-type: none"> • Further development of additional 497,000 square

	<p>feet</p> <ul style="list-style-type: none"> • Project size: S\$73.0 million • TOP of Phase Two Extension: 14 June 2014 • TOP of Phase Three: 9 September 2014
May 2015	<p>30 Tuas West Road</p> <ul style="list-style-type: none"> • Redevelopment of a five-storey ramp-up warehouse (approximately 289,000 square feet) • Project size: S\$40.6 million • TOP: 27 December 2016
April 2016	<p>8 Tuas Avenue 20</p> <ul style="list-style-type: none"> • Redevelopment of a three-storey industrial facility (approximately 159,000 square feet) • Project size: S\$26.5 million (including land cost) • TOP: 29 August 2017
August 2016	<p>51 Marsiling Road</p> <ul style="list-style-type: none"> • Greenfield build-to-suit development of an industrial facility (approximately 232,000 square feet) • Project size: S\$34.9 million (including land cost) • TOP: 27 October 2017
May 2018	<p>3 Tuas Avenue 2</p> <ul style="list-style-type: none"> • Redevelopment of a four-storey ramp-up industrial facility (approximately 268,000 square feet) • Project size: S\$48.2 million (including land cost) • Target completion: originally projected to be completed in the second half of 2019, now expected to be completed in the first half of 2020 due to redesigning of the property's base-build to cater for the master tenant's operational requirements

(viii) **Prudent capital and risk management**

The AA REIT Manager adopts a prudent approach towards capital and risk management.

AA REIT has access to diversified sources of funding, including the equity capital markets, debt capital markets and its financial institution partners, with whom it maintains strong and healthy relationships.

As at 30 September 2019, AA REIT's key borrowing metrics are as follows:

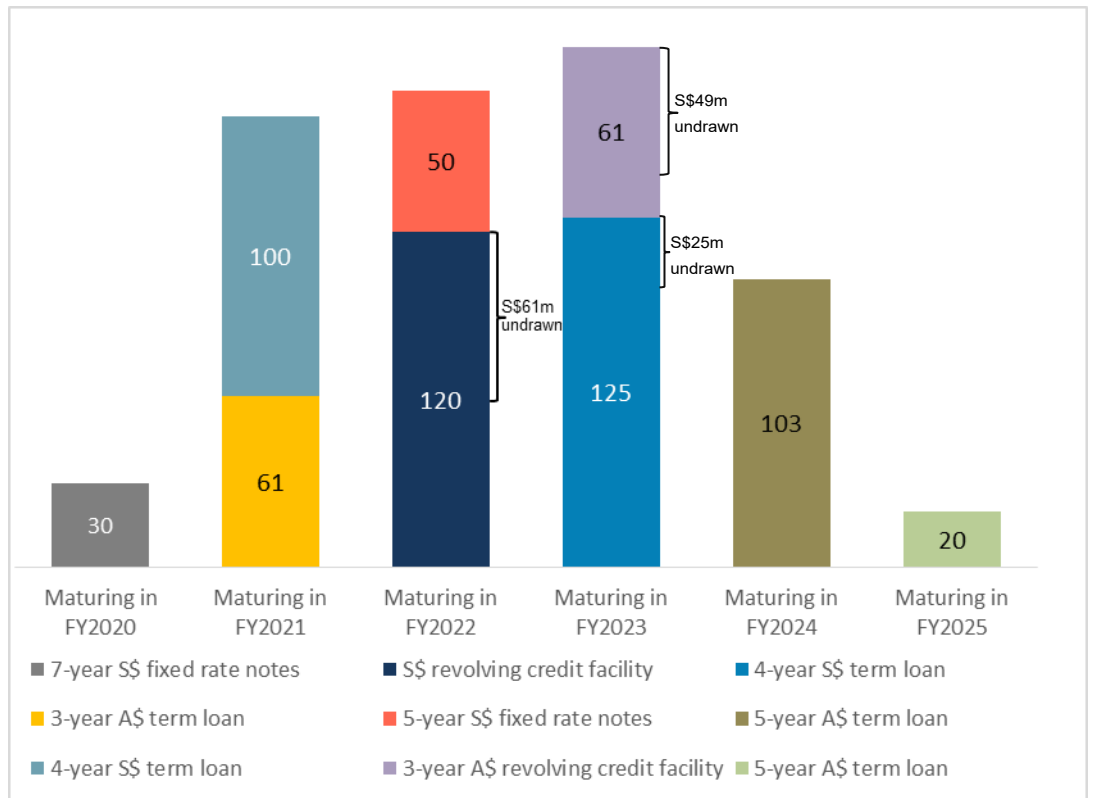
Key borrowing metrics (in S\$' million unless otherwise stated)	
Total borrowings	534.1
Undrawn available bank facilities	134.6
Aggregate leverage (%)	35.4
All-in-cost of financing (%)	3.5
2Q FY2020 interest cover ratio (times) ^{Note 1}	5.4
Weighted average term to maturity (years)	2.3
Fixed rate borrowings as a percentage of total borrowings (%)	75.3

Note 1: Calculated based on secured bank loan financial covenants which require an interest coverage ratio of at least 2.0 times.

The AA REIT Manager adopts a proactive interest rate management approach in managing risk associated with adverse movements in interest rates on borrowings which carry floating interest rates. As part of risk management, the AA REIT Manager enters into hedging transactions to partially mitigate the risk of such interest rate fluctuations through the use of interest rate swaps and/or fixed rate borrowings. As at 30 September 2019, 75.3% of AA REIT's total borrowings were on fixed rates taking into account interest rate swaps entered into and fixed rates medium term notes issued.

AA REIT drew down on its committed facility to redeem in full its S\$50 million 3.80% Fixed Rate Notes due 21 May 2019 upon maturity. AA REIT also has undrawn committed facilities to fully repay its S\$30 million 4.35% Fixed Rate Notes due 5 December 2019.

AA REIT maintains a well-spread debt maturity profile. The debt maturity profile of AA REIT as at 30 September 2019 (expressed in S\$ million) is set out below:



To mitigate the foreign exchange risk arising from its Australian investments in Optus Centre and Boardriders APAC HQ, the AA REIT Manager had substantially funded the investment through the use of Australian dollar denominated borrowings which form a natural hedge for the capital invested. In addition, the borrowing costs on the Australian dollar denominated borrowings also partially hedge the Australian dollar income from AA REIT’s Australian investments.”.

23. The sub-section entitled “3 Tuas Avenue 2, Singapore” under the sub-section “6. THE PROPERTIES” appearing on page 162 of the Information Memorandum shall be deleted in its entirety and substituted with the following:

“3 Tuas Avenue 2, Singapore

3 Tuas Avenue 2 is currently being redeveloped into a modern and versatile four-storey ramp-up industrial facility suitable for both production and storage. The redevelopment will also increase the ease of sub-dividing the property for multi-tenancy usage, enhancing the property’s flexibility for customisation and leasing.

The property is located on the north-western side of Tuas Avenue 2, near its junction with Pioneer Road, within the Jurong Industrial Estate. The property is in close proximity to Pan Island Expressway, Ayer Rajah Expressway and Tuas Crescent MRT station and is approximately 26.0 km from the city centre. The property is also a short drive from the Tuas Checkpoint, the second causeway between Singapore and Malaysia.

On 18 July 2019, the AA REIT Manager successfully secured a master tenant for 3 Tuas Avenue 2. The tenant has committed to a ten-year master lease on a triple net lease basis, with rental escalations every two years during the initial term, and options to renew the lease for up to a further 20 years after the expiry of the initial 10-year term. The redevelopment of the property, which was originally projected to be completed in the second half of 2019, is now expected to be completed in the first half of 2020 due to redesigning of the property's base-build to cater for the master tenant's operational requirements. However, the redesigning of the property's base-build will not have a material impact on the overall redevelopment cost of the property.”.

24. The following sub-section entitled “Recent Developments” shall be inserted after the sub-section entitled “7. INSURANCE” under the section “AIMS AMP CAPITAL INDUSTRIAL REIT” appearing on page 162 of the Information Memorandum and the following sub-sections shall be renumbered accordingly:

“8. RECENT DEVELOPMENTS

(i) Completion of Share Sale and Consequent Name Changes

On 28 March 2019, AIMS Financial Group completed the acquisition of all of AMP Capital's 50% shareholding in the management entities of AA REIT.

Following the Completion of the Share Sale:

- (a) Mr Nicholas Paul McGrath, being a nominee director of AMP Capital, stepped down as Non-Executive Non-Independent Director of the AA REIT Manager;
- (b) the shareholders of the management entities of AA REIT are as follows:
- (i) AA REIT Manager – each of AIMS Financial Holding Limited and AIMS APAC Capital Holdings Limited (formerly Great World Capital Holdings Limited), each a member of AIMS Financial Group, holds 50% of the shares in the AA REIT Manager;
- (ii) AA REIT Property Manager – each of AIMS Financial Holding Limited and AIMS APAC Capital Holdings Limited (formerly Great World Capital Holdings Limited), each a member of AIMS Financial Group, holds 50% of the shares in the AA REIT Property Manager; and
- (iii) AA REIT Investment Manager – each of AIMS Capital Management Pty Ltd and AIMS Financial Service Group Pty Ltd, each a member of AIMS Financial Group, holds 50% of the shares in the AA REIT Investment Manager;
- (c) the names of the management entities of AA REIT were changed as follows:

- (i) change of the name of the AA REIT Manager from “AIMS AMP Capital Industrial REIT Management Limited” to “AIMS APAC REIT Management Limited”;
- (ii) change of the name of the AA REIT Property Manager from “AIMS AMP Capital Property Management Pte. Ltd.” to “AIMS APAC Property Management Pte. Ltd.”; and
- (iii) change of the name of the AA REIT Investment Manager from “AIMS AMP Capital Industrial REIT Management Australia Pty Limited” to “AA REIT Management Australia Pty Limited”.

Pursuant to the Completion of the Share Sale, on 11 April 2019, the name of AA REIT was changed from “AIMS AMP Capital Industrial REIT” to “AIMS APAC REIT”. Following the change in the name of AA REIT, the security name and counter name of AA REIT on the SGX-ST have been changed as follows:

- (a) security name from “AIMS AMP CAP INDUSTRIAL REIT” to “AIMS APAC REIT”; and
 - (b) counter name from “AIMSAMP Cap Reit” to “AIMS APAC Reit”.
- (ii) Changes in Board of Directors of AA REIT Manager

On 21 January 2019, Mr Ko Kheng Hwa was appointed as a Non-Executive Independent Director of the AA REIT Manager, as well as a member of the Audit, Risk and Compliance Committee and the Nominating and Remuneration Committee.

Mr Eugene Paul Lai Chin Look (who was appointed as Non-Executive Independent Director of the AA REIT Manager on 26 February 2010) retired on 20 February 2019 in compliance with the statutory requirements under the SFA, whereby an Independent Director will not be considered as independent after nine years of continuous service. Mr Ko succeeded Mr Lai as Chairman of the Nominating and Remuneration Committee with effect from 20 February 2019.

On 28 March 2019, Mr Nicholas Paul McGrath, being a nominee director of AMP Capital, stepped down as Non-Executive Non-Independent Director of the AA REIT Manager following the Completion of the Share Sale.

On 29 March 2019, Mr Norman Ip Ka Cheung (who was appointed Non-Executive Independent Director of the AA REIT Manager on 31 March 2010) retired as Non-Executive Lead Independent Director of the AA REIT Manager in compliance with the statutory requirements under the SFA, whereby an Independent Director will not be considered as independent after nine years of continuous service. Following his retirement, Mr Chong Teck Sin succeeded Mr Ip as the Chairman of the Audit, Risk and Compliance Committee and Mr Ko succeeded Mr Ip as the Lead Independent Director.

(iii) CWT Leases

On 16 April 2019, the AA REIT Manager announced that CWT International Limited, the shareholder of AA REIT's tenant, CWT, had defaulted on its facility agreement which caused its lenders to declare all amounts accrued or outstanding under the facility agreement to be immediately due and payable, and that the security relating to the facility agreement has become enforceable. The security includes, *inter alia*, the 100% shareholding of CWT International Limited in the respective holding companies of CWT. CWT is a tenant of AA REIT at 20 Gul Way and 30 Tuas West Road.

With respect to CWT's leases with AA REIT:

- (a) CWT has not defaulted on its rental payments under the various lease agreements entered into with AA REIT in relation to the properties (the "**CWT Lease Agreements**");
- (b) AA REIT presently holds security deposits ranging from three to six months of rental in the form of bank guarantees; and
- (c) AA REIT's exposure to CWT's leases will be further reduced due to the expiries of the CWT Lease Agreements, with the final CWT Lease Agreement expiring in July 2021.

CWT is one of AA REIT's top 10 tenants, and the GRI received from CWT's leases represented 7.9% of AA REIT's GRI for 2Q FY2020. Based on AA REIT's 2Q FY2020 GRI, approximately 4.9% of AA REIT's GRI from the CWT's leases will progressively expire in the financial year FY2020.

(iv) Acquisition of Boardriders APAC HQ

On 14 May 2019, AA REIT, through its indirect wholly-owned Australia trust, entered into a contract of sale with GSM Rocket Australia Pty Ltd ("**Vendor**") to acquire Boardriders APAC HQ, located at 209-217 Burleigh Connection Road, Burleigh Heads, Queensland, Australia for an aggregate purchase consideration of A\$38.46 million (S\$36.92 million¹⁴) with a headline yield of 7.8%¹⁵. In connection with this acquisition, AA REIT established two wholly-owned Australia trusts: AA REIT Australia Trust (QLD) and Burleigh Heads Trust ("**BHT**").

Boardriders APAC HQ will be leased to GSM (Operations) Pty Ltd ("**Tenant**") for 12 years on a triple net lease basis with stipulated annual rent increments of 3.0% and a rent review at mid-term of the lease. The Tenant also has an option to renew the lease for another five years. The Vendor and the Tenant are wholly-

¹⁴ Based on exchange rate of A\$1.00 = S\$0.96.

¹⁵ Based on first year net property income of A\$3.0 million over the purchase consideration of A\$38.46 million.

owned subsidiaries of Boardriders, Inc., a global leading actions sports and lifestyle company that designs, produces and distributes branded ready-to-wear apparel, footwear and accessories under globally-recognised brands including Quiksilver, Billabong, Roxy, DC Shoes, RVCA and Element.

Boardriders APAC HQ is a light industrial facility situated on a 3.33 hectare freehold site with a purpose built warehouse and office building and a two-storey retail building, with total net lettable area of 14,833 square metres. The first year rental from the property is A\$3.0 million and the purchase consideration was arrived at on a willing-buyer and willing-seller basis, taking into account the independent valuation by CBRE Valuations Pty Limited commissioned by the AA REIT Manager which valued the property at A\$38.46 million (S\$36.92 million¹⁶). The estimated total cost of the acquisition to AA REIT was approximately A\$41.50 million (S\$39.84 million¹⁶) which includes stamp duty payable, acquisition fee and other transaction costs. The acquisition was completed on 15 July 2019.

Following the completion of the acquisition of Boardriders APAC HQ, as at 30 September 2019, AA REIT owns a total of 27 industrial properties, of which 25 properties are located throughout Singapore and 2 properties are located in Australia, namely, Boardriders APAC HQ in Gold Coast, Queensland and Optus Centre¹⁷ in Macquarie Park, New South Wales.

(v) Redemption of S\$50 million Fixed Rate Notes

On 21 May 2019, AACI REIT MTN Pte. Ltd., a wholly-owned subsidiary of AA REIT, redeemed in full the principal together with the accrued interest of its S\$50 million 3.80% Fixed Rate Notes due 21 May 2019. The Notes were issued on 21 May 2014 under the S\$500 million Multicurrency Medium Term Note Programme established by AA REIT on 25 July 2012.

(vi) Entry into a Fourth Supplemental Facility Agreement

On 2 July 2019, AA REIT and its wholly-owned trust, AA REIT Macquarie Park Investment Trust, entered into a fourth supplemental agreement (the "**Fourth Supplemental Agreement**") to the facility agreement dated 20 November 2014 (as amended and restated pursuant to the supplemental agreement dated 25 July 2016, the second supplemental agreement dated 15 August 2017, the third supplemental agreement dated 29 June 2018 and as further amended and restated pursuant to the Fourth Supplemental Agreement) with various institutional banks pursuant to which they have secured additional revolving credit facilities of A\$65 million to finance real estate development and/or acquisitions, and/or general working capital purposes.

(vii) BHT's Entry into a Five-Year Term Loan Facility Agreement

¹⁶ Based on exchange rate of A\$1.00 = S\$0.96.

¹⁷ AA REIT has a 49.0% interest in Optus Centre only.

On 9 July 2019, AA REIT's wholly-owned trust, BHT, as borrower, and AA REIT, as guarantor, have entered into a A\$21,153,000 five-year term loan facility agreement with a lender in connection with the acquisition of Boardriders APAC HQ.

(viii) Securing a 10-year master lease for 3 Tuas Avenue 2

On 18 July 2019, the AA REIT Manager successfully secured a master tenant for 3 Tuas Avenue 2 which is currently undergoing redevelopment. The redevelopment of the property, which was originally projected to be completed in the second half of 2019, is now expected to be completed in the first half of 2020 due to redesigning of the property's base-build to cater for the master tenant's operational requirements. The redesigning of the property's base-build will not have a material impact on the overall redevelopment cost of the property.

The master tenant, a global medical device company with headquarters in the U.S., will occupy the entire premises of approximately 268,000 square feet upon completion. The tenant has committed to a ten-year master lease on a triple net lease basis, with rental escalations every two years during the initial term, and options to renew the lease for up to a further 20 years after the expiry of the initial ten-year term. The project development cost is estimated to be S\$48.2 million and the value of 3 Tuas Avenue 2 on an "as-if-completed" basis is approximately S\$51.8 million¹⁸. 3 Tuas Avenue 2 is expected to provide an approximate initial net property income yield of 7.3%¹⁹.

(ix) Adoption of new accounting standard FRS 116: Leases

On 1 April 2019, AA REIT adopted FRS 116 *Leases* ("**FRS 116**") which introduces a single, on-balance sheet lease accounting model for lessees and requires AA REIT to recognise right-of-use ("**ROU**") assets representing its right to use the underlying properties and lease liabilities representing its obligation to make lease payments. Using the modified retrospective approach, AA REIT did not adjust its comparatives for the effects arising from the adoption of the new standard. The ROU assets and liabilities are derived from discounting the future land rent payments over the respective lease terms by applying a single discount rate to the portfolio of property leases. The ROU assets are included within "Investment Properties" and "Investment Property under development" in the Statements of Financial Position.

As at 1 April 2019, AA REIT recognised ROU assets of S\$94.4 million and lease liabilities of the same amounts for its leases previously classified as operating leases. Lease liabilities increase with the accretion of imputed interest expense computed using the effective interest rate method and decrease as land rent payments are made. Fair value changes on ROU assets are recorded to ensure that the carrying values of ROU assets and lease liabilities are equal at all times.

¹⁸ Based on Savills Valuation And Professional Services (S) Pte Ltd's valuation dated 31 March 2019.

¹⁹ Net property income yield of 7.3% is based on an estimated development cost of S\$48.2 million.

Prior to the adoption of FRS 116, the land rent payments were included within "Property operating expenses" in arriving at the "Net property income" in the Consolidated Statements of Total Return and formed part of "Cash flows from operating activities" in the Consolidated Statement of Cash Flows. With the adoption of FRS 116, these payments are reclassified and included within (i) "Borrowing costs" based on the imputed interest expense computed using the effective interest rate method and (ii) "Net change in fair value of investment properties and investment property under development" in the Consolidated Statements of Total Return. In the Consolidated Statement of Cash Flows, the land rent payments are reflected as "Repayment of lease liabilities" within "Cash flows from financing activities". For the six months ended 30 September 2019, AA REIT recognised interest expense on lease liabilities of S\$1.6 million (net of interest expense capitalised) and changes in fair value of ROU assets of S\$2.6 million in the Consolidated Statements of Total Return.

In line with a circular issued by the MAS dated 26 November 2018 on the exclusion of on-balance sheet operating lease liabilities from REITs' Aggregate Leverage for operating leases entered into before 1 January 2019, AA REIT's ROU assets and lease liabilities have been excluded from the computation of the Aggregate Leverage. As at 30 September 2019, AA REIT's Aggregate Leverage was 35.4% (31 March 2019: 33.7%). In addition, the adoption of FRS 116 did not have an impact on the taxable income and distributable income of AA REIT.

(x) Completion of book-building exercise by AIMS Financial Group

On 16 October 2019, AIMS Financial Group, as the sponsor of AA REIT, exercised the call option relating to approximately 70.3 million units of AA REIT (the "**Sale Units**") previously held by AMP Capital and undertook a secondary placement of the Sale Units.

The placement exercise occurred on 16 October 2019 via a book-building process, at a sale price of S\$1.35 per Sale Unit. The Sale Units were placed to predominantly new investors including high quality institutional, sovereign wealth, family office and high net worth investors across the Asia Pacific and Europe.

The call option and subsequent secondary placement exercise was undertaken with the intention of helping AA REIT to diversify its investor base, enhance its investor profile, and improve the trading liquidity of the units of AA REIT."

25. The second paragraph of the sub-section entitled "9. The AA REIT Manager" under the section "AIMS AMP CAPITAL INDUSTRIAL REIT" appearing on page 164 of the Information Memorandum shall be deleted in its entirety and substituted with the following:

"As at 4 November 2019, the AA REIT Manager is 50% owned by AIMS Financial Holding Limited and 50% owned by AIMS APAC Capital Holdings Limited (formerly Great World Capital Holdings Limited). AIMS Financial Holding Limited and AIMS APAC Capital Holdings Limited (formerly Great World Capital Holdings Limited) are both members of the AIMS Financial Group, which is a privately owned Australian, non-bank financial services and investment group."

26. The sub-section entitled “Board of Directors” under the sub-section “9. THE AA REIT Manager” under the section “AIMS AMP CAPITAL INDUSTRIAL REIT” appearing on pages 166 to 169 of the Information Memorandum shall be deleted in its entirety and substituted with the following:

“Board of Directors

The Board provides entrepreneurial leadership to the AA REIT Manager, sets strategic directions and ensures that the necessary financial and human resources are in place for AA REIT to meet its objectives. The Board oversees the competent management of AA REIT by setting standards and goals for the management team of the AA REIT Manager, monitors the achievement of the targets set and the management team’s performance. It also establishes a framework of prudent and effective controls which enables risks to be assessed and managed, including safeguarding of Unitholders’ interests and the assets of AA REIT.

The Board as at 4 November 2019 comprised:

Name	Designation
Mr George Wang	Chairman, Non-Executive Non-Independent Director and Member of the Nominating and Remuneration Committee
Mr Ko Kheng Hwa	Non-Executive Lead Independent Director, Chairman of the Nominating and Remuneration Committee and Member of the Audit, Risk and Compliance Committee
Mr Peter Michael Heng	Non-Executive Independent Director, Member of the Audit, Risk and Compliance Committee and Member of the Nominating and Remuneration Committee
Mr Chong Teck Sin	Non-Executive Independent Director, Chairman of the Audit, Risk and Compliance Committee and Member of the Nominating and Remuneration Committee
Mr Koh Wee Lih	Executive Director and Chief Executive Officer

Information on the business and working experience of the Directors as at 4 November 2019 is set out below:

Mr George Wang

Chairman, Non-Executive Non-Independent Director and Member of the Nominating and Remuneration Committee

Mr Wang was appointed as a Director on 7 August 2009 and reprised the role as Chairman of the Manager on 16 January 2014. He was previously the Chairman from 7 August 2009 to 19 April 2012.

Mr Wang is the founding Executive Chairman of AIMS Financial Group and an active participant in both the Australian and Chinese financial services industries. Established in 1991, AIMS Financial Group is a diversified financial services and investment group active in the areas of mortgage lending, securitisation, investment banking, funds management, property investment, private equity, venture capital, stock broking and high-tech investment and a strategic investor in the Sydney Stock Exchange. Mr Wang is also the Deputy Chairman of Sydney Stock Exchange. Mr Wang is the Executive Chairman of AIMS Fund Management Limited, the responsible entity for AIMS Property Securities Fund, a diversified real estate securities fund, which is listed on the Australian Securities Exchange and the Singapore Stock Exchange.

Mr Wang is the President of the AustChina Finance & Investment Council. As the President of AustChina Finance & Investment Council, Mr Wang has been laying the foundation for the financial bridge between Australia and China for many years, closely following the development of the Chinese financial sector while at the same time building a professional team. Mr Wang is also a patron of the Taronga Foundation which is affiliated with the Taronga Zoo based in Sydney, Australia which operates wildlife conservation programs.

Mr Wang holds a Bachelor of Environmental Engineering from Donghua University, China.

Mr Ko Kheng Hwa

Non-Executive Lead Independent Director, Chairman of the Nominating and Remuneration Committee and Member of the Audit, Risk and Compliance Committee

Mr Ko Kheng Hwa was appointed as a Director on 21 January 2019 and was appointed as the Chairman of the Nominating and Remuneration Committee on 20 February 2019. He was redesignated as the Non-Executive Lead Independent Director on 29 March 2019.

Mr Ko has more than 30 years of experience in leadership and international business. He has held leadership positions in various entities in the Singapore public sector, including serving as Managing Director of the Singapore Economic Development Board and as CEO of the JTC Corporation and the National Computer Board (now re-organised into the Government Technology Agency and the Infocomm Media Development Authority).

In the business sector, he served as CEO of the Temasek-linked Singbridge International Singapore Pte Ltd and CEO of the Sustainable Development & Living Business Division of Keppel Corporation Ltd. He was Chairman of Pacific Internet Ltd, which was previously listed on the NASDAQ stock market, and Arcasia Land Pte Ltd (now known as Ascendas Land (Singapore) Pte Ltd). He also held the post of Lead Independent Director at iX Biopharma Ltd, a company listed on the SGX-ST.

Mr Ko held various leadership positions during his time in China, having served as board director of the China-incorporated joint venture companies that master-developed the Sino-Singapore Guangzhou Knowledge City and the Sino-Singapore Tianjin Eco-City.

Mr Ko is currently Chairman of Envision Digital International Pte Ltd and Senior Advisor to the Envision Digital Group, as well as an Independent Director at Ho Bee Land Limited which is listed on the SGX-ST. He also serves as Senior or Expert Advisor to several companies including the Boston Consulting Group International, Inc.

Mr Ko holds a Bachelor of Arts (Honours) in Civil Engineering from the University of Cambridge, a Master of Science in Management from the Massachusetts Institute of Technology, and completed the Advanced Management Program at the Harvard Business School. He is also a Fellow of The Institution of Engineers, Singapore and a Fellow of the Singapore Computer Society. Mr Ko was a President Scholar and was awarded the Public Administration Gold Medal by the Singapore Government.

Mr Peter Michael Heng

Non-Executive Independent Director, Member of the Audit, Risk and Compliance Committee and Member of the Nominating and Remuneration Committee

Mr Heng was appointed as a Director on 31 March 2017.

Mr Heng has over 31 years of investment management experience. Before this appointment, Mr Heng held the position of Senior Vice President and Chief Investment Officer at NTUC Income Co-operative from 2009 until his retirement in 2015. Prior to that, Mr Heng served as the Chief Investment Officer of Manulife Asset Management (Singapore) Pte. Ltd. and Straits Lion Asset Management Ltd..

Mr Heng holds a Bachelor of Science (Economics) from the London School of Economics and Political Science.

Mr Chong Teck Sin

Non-Executive Independent Director, Chairman of the Audit, Risk and Compliance Committee and Member of the Nominating and Remuneration Committee

Mr Chong was appointed as a Director on 1 October 2018 and the Chairman of the Audit, Risk and Compliance Committee on 29 March 2019.

Mr Chong has extensive years of experience in technology, business, finance and general management. From 1986 to 2004, Mr Chong served in various directorial and management positions with Seksun Corporation Ltd (subsequently known as Enporis Greenz Limited), Glaxo Wellcome Asia Pacific, China-Singapore Suzhou Industrial Park Development Co., Ltd, Standard Chartered Bank and the Economic Development Board. He was a board member of the Accounting and Corporate Regulatory Authority (“**ACRA**”) from 2004 to 2010 and ACRA’s Investment Committee Chairman from 2008 to 2010. Mr Chong was also a board member of the National Kidney Foundation from 2008 to 2010.

Mr Chong has over 20 years of experience as an independent director of various companies listed on the Singapore, Hong Kong and Australia stock exchanges. He is currently an independent director and Audit Committee Chairman of Civmec Limited, InnoTek Ltd, and Accordia Golf Trust Management Pte. Ltd. He was an independent director of AVIC International Maritime Holdings Limited from 2011 to 2017. He is also an independent director of Changan Minsheng APLL Logistics Co., Ltd, a leading automobile logistics firm in China which is listed on the mainboard of the Hong Kong Stock Exchange.

Mr Chong holds a Bachelor of Engineering from the University of Tokyo, Japan, and a Master of Business Administration from the National University of Singapore.

Mr Koh Wee Lih

Executive Director and Chief Executive Officer

Mr Koh joined the Manager in December 2008 and was appointed the Chief Executive Officer of the Manager on 1 January 2014. He was subsequently appointed as a Director on 29 January 2014. Prior to this appointment, Mr Koh was the Head of Real Estate for the Manager since October 2011 and its Senior Investment Manager before that.

As the Chief Executive Officer of the Manager, Mr Koh is responsible for the overall planning, management and operation of the Trust. He works closely with the Board of Directors to determine business strategies for the strategic development of the Trust.

Mr Koh has over 23 years of experience in investment, corporate finance and asset management, of which more than 15 years are in direct real estate, covering investments, developments, asset management and real estate private equity in the Asia Pacific region.

Mr Koh holds a Master of Business Administration, a Master of Science in Industrial and Operations Engineering and a Bachelor of Science (Summa Cum Laude) in Aerospace Engineering from the University of Michigan.”.

27. The sub-section entitled “Clearing and Settlement under the Depository System” under the section “CLEARING AND SETTLEMENT” appearing on page 179 of the Information Memorandum shall be deleted in its entirety and substituted with the following:

“Clearance and Settlement under the Depository System

In respect of Securities which are accepted for clearance by CDP in Singapore, clearance will be effected through an electronic book-entry clearance and settlement system for the trading of debt securities (“**Depository System**”) maintained by CDP. Securities that are to be listed on the SGX-ST may be cleared through CDP.

CDP, a wholly-owned subsidiary of Singapore Exchange Limited, is incorporated under the laws of Singapore and acts as a depository and clearing organisation. CDP holds securities for its accountholders and facilitates the clearance and settlement of securities transactions between accountholders through electronic book-entry changes in the securities accounts maintained by such accountholders with CDP.

In respect of Securities which are accepted for clearance by CDP, the entire issue of the Securities is to be held by CDP in the form of a global security or global certificate for persons holding the Securities in securities accounts with CDP (“**Depositors**”). Delivery and transfer of Securities between Depositors is by electronic book-entries in the records of CDP only, as reflected in the securities accounts of Depositors.

Settlement of over-the-counter trades in the Securities through the Depository System may be effected through securities sub-accounts held with corporate depositors (“**Depository Agents**”). Depositors holding the Securities in direct securities accounts with CDP, and who wish to trade Securities through the Depository System, must transfer the Securities to a securities sub-account with a Depository Agent for trade settlement.

CDP is not involved in money settlement between the Depository Agents (or any other persons) as CDP is not a counterparty in the settlement of trades of debt securities. However, CDP will make payment of interest and distribution and repayment of principal on behalf of issuers of debt securities.

Although CDP has established procedures to facilitate transfer of interests in the Securities in global form among Depositors, it is under no obligation to perform or continue to perform such procedures, and such procedures may be discontinued at any time. None of the Issuer, the Principal Paying Agent or any other agent will have the responsibility for the performance by CDP of its obligations under the rules and procedures governing its operations.”.

28. The sub-section entitled “Singapore Taxation” under the section “TAXATION” appearing on pages 181 to 186 in the Information Memorandum shall be deleted in its entirety and substituted with the following:

“Singapore Taxation

1. Interest and Other Payments

Subject to the following paragraphs, under Section 12(6) of the ITA, the following payments are deemed to be derived from Singapore:

- (a) any interest, commission, fee or any other payment in connection with any loan or indebtedness or with any arrangement, management, guarantee, or service relating to any loan or indebtedness which is (i) borne, directly or indirectly, by a person resident in Singapore or a permanent establishment in Singapore (except in respect of any business carried on outside Singapore through a permanent establishment outside Singapore or any immovable property situated outside Singapore) or (ii) deductible against any income accruing in or derived from Singapore; or
- (b) any income derived from loans where the funds provided by such loans are brought into or used in Singapore.

Such payments, where made to a person not known to the paying party to be a resident in Singapore for tax purposes, are generally subject to withholding tax in Singapore. The rate at which tax is to be withheld for such payments (other than those subject to the 15.0% final withholding tax described below) to non-resident persons (other than non-resident individuals) is currently 17.0%. The applicable rate for non-resident individuals is currently 22.0%. However, if the payment is derived by a person not resident in Singapore otherwise than from any trade, business, profession or vocation carried on or exercised by such person in Singapore and is not effectively connected with any permanent establishment in Singapore of that person, the payment is subject to a final withholding tax of 15.0%. The rate of 15.0% may be reduced by applicable tax treaties.

However, certain Singapore-sourced investment income derived by individuals from financial instruments is exempt from tax, including:

- (a) interest from debt securities derived on or after 1 January 2004;
- (b) discount income (not including discount income arising from secondary trading) from debt securities derived on or after 17 February 2006; and
- (c) prepayment fee, redemption premium and break cost from debt securities derived on or after 15 February 2007,

except where such income is derived through a partnership in Singapore or is derived from the carrying on of a trade, business or profession.

In addition, as the Programme as a whole was arranged by Standard Chartered Bank, Singapore Branch, Standard Chartered Bank (Singapore) Limited and United Overseas Bank Limited, each of which was a Financial Sector Incentive (Standard Tier) Company or Financial Sector Incentive (Capital Market) Company (as defined in the ITA) at such time, any tranche of the Securities (the “**Relevant Securities**”) issued as debt securities under the Programme during the period from the date of this Information Memorandum to 31 December 2023 would be qualifying debt securities (“**QDS**”) for the purposes of the ITA, to which the following treatment shall apply:

- (i) subject to certain prescribed conditions having been fulfilled (including the furnishing by the Issuer, or such other person as MAS may direct, to MAS of a return on debt securities for the Relevant Securities in the prescribed format within such period as MAS may specify and such other particulars in connection with the Relevant Securities as MAS may require, and the inclusion by the Issuer in all offering documents relating to the Relevant Securities of a statement to the effect that where interest, discount income, prepayment fee, redemption premium or break cost from the Relevant Securities is derived by a person who is not resident in Singapore and who carries on any operation in Singapore through a permanent establishment in Singapore, the tax exemption for qualifying debt securities shall not apply if the non-resident person acquires the Relevant Securities using the funds and profits of such person’s operations through the Singapore permanent establishment), interest, discount income (not including discount income arising from secondary trading), prepayment fee, redemption premium and break cost (collectively, the “**Qualifying Income**”) from the Relevant Securities paid by the Issuer and derived by a holder who is not resident in Singapore and who (aa) does not have any permanent establishment in Singapore or (bb) carries on any operation in Singapore through a permanent establishment in Singapore but the funds used by that person to acquire the Relevant Securities are not obtained from such person’s operation through a permanent establishment in Singapore, are exempt from Singapore tax;
- (ii) subject to certain conditions having been fulfilled (including the furnishing by the Issuer, or such other person as MAS may direct, to MAS of a return on debt securities for the Relevant Securities in the prescribed format within such period as MAS may specify and such other particulars in connection with the Relevant Securities as MAS may require), Qualifying Income from the Relevant Securities paid by the Issuer and derived by any company or body of persons (as defined in the ITA) in Singapore is subject to income tax at a concessionary rate of 10.0% (except for holders of the relevant Financial Sector Incentive(s) who may be taxed at different rates); and
- (iii) subject to:
 - (aa) the Issuer including in all offering documents relating to the Relevant Securities a statement to the effect that any person whose interest, discount income, prepayment fee, redemption premium or break cost

derived from the Relevant Securities is not exempt from tax shall include such income in a return of income made under the ITA; and

- (bb) the furnishing by the Issuer, or such other person as MAS may direct, to MAS of a return on debt securities for the Relevant Securities in the prescribed format within such period as MAS may specify and such other particulars in connection with the Relevant Securities as MAS may require,

payments of Qualifying Income derived from the Relevant Securities are not subject to withholding of tax by the Issuer.

Notwithstanding the foregoing:

- (A) if during the primary launch of any tranche of Relevant Securities, the Relevant Securities of such tranche are issued to fewer than four persons and 50.0% or more of the issue of such Relevant Securities is beneficially held or funded, directly or indirectly, by related parties of the Issuer or the AA REIT Manager, such Relevant Securities would not qualify as QDS; and
- (B) even though a particular tranche of Relevant Securities are QDS, if, at any time during the tenure of such tranche of Relevant Securities, 50.0% or more of such Relevant Securities which are outstanding at any time during the life of their issue is beneficially held or funded, directly or indirectly, by any related party(ies) of the Issuer or the AA REIT Manager, Qualifying Income derived from such Relevant Securities held by:
 - (I) any related party of the Issuer or the AA REIT Manager; or
 - (II) any other person where the funds used by such person to acquire such Relevant Securities are obtained, directly or indirectly, from any related party of the Issuer or the AA REIT Manager,

shall not be eligible for the tax exemption or concessionary rate of tax as described above.

The term “**related party**”, in relation to a person, means any other person who, directly or indirectly, controls that person, or is controlled, directly or indirectly, by that person, or where he and that other person, directly or indirectly, are under the control of a common person.

The terms “**prepayment fee**”, “**redemption premium**” and “**break cost**” are defined in the ITA as follows:

“prepayment fee”, in relation to debt securities and qualifying debt securities, means any fee payable by the issuer of the securities on the early redemption of the securities, the amount of which is determined by the terms of the issuance of the securities;

“redemption premium”, in relation to debt securities and qualifying debt securities, means any premium payable by the issuer of the securities on the redemption of the securities upon their maturity; and

“break cost”, in relation to debt securities and qualifying debt securities, means any fee payable by the issuer of the securities on the early redemption of the securities, the

amount of which is determined by any loss or liability incurred by the holder of the securities in connection with such redemption.

References to “prepayment fee”, “redemption premium” and “break cost” in this Singapore tax disclosure have the same meaning as defined in the ITA.

Where interest, discount income, prepayment fee, redemption premium or break cost (i.e. the Qualifying Income) is derived from the Relevant Securities by any person who is not resident in Singapore and who carries on any operations in Singapore through a permanent establishment in Singapore, the tax exemption available for QDS under the ITA (as mentioned above) shall not apply if such person acquires such Relevant Securities using the funds and profits of such person’s operations through a permanent establishment in Singapore. Any person whose interest, discount income, prepayment fee, redemption premium or break cost (i.e. the Qualifying Income) derived from the Relevant Securities is not exempt from tax (including for the reasons described above) shall include such income in a return of income made under the ITA.

2. Capital Gains

Any gains considered to be in the nature of capital made from the sale of the Securities will not be taxable in Singapore. However, any gains derived by any person from the sale of the Securities which are gains from any trade, business, profession or vocation carried on by that person, if accruing in or derived from Singapore, may be taxable as such gains are considered revenue in nature.

Holders of the Securities who apply or who are required to apply Singapore Financial Reporting Standard (“**FRS**”) 39, FRS 109 or Singapore Financial Reporting Standard (International) 9 (“**SFRS(I) 9**”) (as the case may be) may, for Singapore income tax purposes, be required to recognise gains or losses (not being gains or losses in the nature of capital) on the Securities, irrespective of disposal, in accordance with FRS 39, FRS 109 or SFRS(I) 9 (as the case may be). Please see the section below on “Adoption of FRS 39, FRS 109 and SFRS(I) 9 for Singapore Income Tax Purposes”.

3. Adoption of FRS 39, FRS 109 and SFRS(I) 9 for Singapore Income Tax Purposes

Section 34A of the ITA provides for the tax treatment for financial instruments in accordance with FRS 39 (subject to certain exceptions and “opt-out” provisions) to taxpayers who are required to comply with FRS 39 for financial reporting purposes. IRAS has also issued a circular entitled “Income Tax Implications Arising from the Adoption of FRS 39 – Financial Instruments: Recognition and Measurement”.

FRS 109 or SFRS(I) 9 (as the case may be) is mandatorily effective for annual periods beginning on or after 1 January 2018, replacing FRS 39. Section 34AA of the ITA requires taxpayers who comply or who are required to comply with FRS 109 or SFRS(I) 9 for financial reporting purposes to calculate their profit, loss or expense for Singapore income tax purposes in respect of financial instruments in accordance with FRS 109 or SFRS(I) 9 (as the case may be), subject to certain exceptions. IRAS has also issued a circular entitled “Income Tax: Income Tax Treatment Arising from Adoption of FRS 109 – Financial Instruments”.

Holders of the Securities who may be subject to the tax treatment under Sections 34A or 34AA of the ITA should consult their own accounting and tax advisers regarding the

Singapore income tax consequences of their acquisition, holding or disposal of the Securities.

4. Estate Duty

Singapore estate duty has been abolished with respect to all deaths occurring on or after 15 February 2008.”.

29. The sub-section entitled “Singapore” under the section “SUBSCRIPTION, PURCHASE AND DISTRIBUTION” appearing on page 190 of the Information Memorandum shall be deleted in its entirety and substituted with the following:

“Singapore

Each Dealer acknowledges that this Information Memorandum has not been registered as a prospectus with the MAS. Accordingly, each Dealer has represented and agreed that it has not offered or sold any Securities or caused the Securities to be made the subject of an invitation for subscription or purchase and will not offer or sell any Securities or cause the Securities to be made the subject of an invitation for subscription or purchase, and has not circulated or distributed, nor will it circulate or distribute, this Information Memorandum or any other document or material in connection with the offer or sale, or invitation for subscription or purchase, of the Securities, whether directly or indirectly, to any person in Singapore other than (i) to an institutional investor (as defined in Section 4A of the SFA) pursuant to Section 274 of the SFA, (ii) to a relevant person (as defined in Section 275(2) of the SFA) pursuant to Section 275(1) of the SFA or to any person pursuant to Section 275(1A) of the SFA and in accordance with the conditions specified in Section 275 of the SFA and (where applicable) Regulation 3 of the Securities and Futures (Classes of Investors) Regulations 2018, or (iii) otherwise pursuant to, and in accordance with the conditions of, any other applicable provision of the SFA.

Any reference to the “SFA” is a reference to the Securities and Futures Act, Chapter 289 of Singapore and a reference to any term as defined in the SFA or any provision in the SFA is a reference to that term or provision as modified or amended from time to time including by such of its subsidiary legislation as may be applicable at the relevant time.”.

30. The first paragraph of the sub-section entitled “INFORMATION ON DIRECTORS” under the section “GENERAL AND OTHER INFORMATION” appearing on page 192 of the Information Memorandum shall be deleted in its entirety and substituted with the following:

- “1. The name and position of each of the Directors of the AA REIT Manager as at are set out below:

Name

Mr George Wang

Position

Chairman, Non-Executive Non-Independent Director and Member of the Nominating and Remuneration Committee

Mr Ko Kheng Hwa

Non-Executive Lead Independent Director, Chairman of the Nominating and Remuneration Committee and Member of

the Audit, Risk and Compliance Committee

Mr Peter Michael Heng

Non-Executive Independent Director, Member of the Audit, Risk and Compliance Committee and Member of the Nominating and Remuneration Committee

Mr Chong Teck Sin

Non-Executive Independent Director, Chairman of the Audit, Risk and Compliance Committee and Member of the Nominating and Remuneration Committee

Mr Koh Wee Lih

Executive Director and Chief Executive Officer”.

31. The sub-section entitled “BORROWINGS” under the section “GENERAL AND OTHER INFORMATION” appearing on page 192 of the Information Memorandum shall be deleted in its entirety and substituted with the following:

“BORROWINGS

4. Save as disclosed in the 2Q FY2020 unaudited financial statements of AA REIT and its subsidiaries announced on 5 November 2019, as at 30 September 2019, AA REIT had no other borrowings or indebtedness in the nature of borrowings.

The 2Q FY2020 unaudited financial statements of AA REIT and its subsidiaries may be accessed on the website of the SGX-ST (<http://www.sgx.com/>).

32. The sub-section entitled “CHANGES IN ACCOUNTING POLICIES” under the section “GENERAL AND OTHER INFORMATION” appearing on page 193 of the Information Memorandum shall be deleted in its entirety and substituted with the following:

“CHANGES IN ACCOUNTING POLICIES

6. AA REIT has adopted a number of new standards, interpretations and amendments to standards that are effective for the annual period ending 31 March 2020. AA REIT does not expect these new standards, interpretations and amendments to the standards to have a significant effect on the financial statements of AA REIT and its subsidiaries except for FRS 116. AA REIT adopted FRS 116 on a modified retrospective basis on 1 April 2019 and did not adjust its comparatives for the effects arising from the adoption of this new standard. With the adoption of FRS 116, AA REIT is required to recognise ROU assets representing its right to use the underlying properties and lease liabilities representing its obligation to make lease payments. Due to the adoption of FRS 116, as at 1 April 2019, AA REIT recognised ROU assets of S\$94.4 million and lease liabilities of the same amount for its leases previously classified as operating leases. For the six months ended 30 September 2019, AA REIT

recognised interest expense on lease liabilities of S\$1.6 million (net of interest expense capitalised) and changes in fair value of ROU assets of S\$2.6 million in the Consolidated Statements of Total Return. For further details on the adoption of FRS 116, please refer to note (b) of page 3 of AA REIT's unaudited financial statements for the second quarter ended 30 September 2019.”.